



Buy (old: Buy)

Price target: EUR 41.50 (old: EUR 41.50)

Price:	EUR 34.71	Next result:	Q3 17: 21.08.17
Bloomberg:	D6H:GR	Market cap:	EUR 289.8 m
Reuters:	D6HG.DE	Enterprise Value:	EUR 331.0 m

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Outstanding Q2 results & slight increase in guidance

Sales rose dynamically by 33% yoy to € 54.6m in Q2 (eH&A: € 52.7m) on the back of the HPE deal and the on-streaming of new cloud customers (i.e. organic sales growth was c. 10% yoy).

Even more impressive, EBITDA increased by 78% yoy to € 6.3m in Q2 (eH&A: € 5.1m) reflecting economies of scale driven by the recurring nature of the cloud business as well as a c. 10% EBITDA margin contribution from the HPE deal. EBIT soared even stronger by > 100% yoy as D&A grew less than sales.

Management once more increased its guidance for FY 17E/18E on the back of strong H1 results, the recurring nature of the cloud business (85% of gross profit) AND a strong project pipe-line. Sales should now reach € 215-225m and EBITDA € 22-23m (old € 210-220m/€ 21.5-22.5m). While the new guidance is in-line with our expectation (eH&A sales € 225m and eH&A EBITDA € 23m), we see further upgrade potential thanks to on-streaming of cloud customers in H2 AND recurring cloud sales which already explain a large part of gross profit. Basically, Q2 top-line level should largely serve as the run rate for H2.

EUR	Q2 17	Q2 17 est	Q2 16	yoy	Q1 17	qoq
Sales	54.6	52.7	41.1	33%	53.4	2.2%
EBITDA	6.3	5.1	3.5	78%	5.2	21%
EBITDA margin	11.5%	9.7%	8.6%	+ 2.9 pp	9.7%	+ 1.8 pp
EBIT	4.3	3.4	1.9	123%	3.3	30%
EBIT margin	7.9%	6.5%	4.7%	+ 3.2 pp	6.2%	+ 1.7 pp

Source: Company data, Hauck&Aufhäuser

The investment case is fully intact. As a leading cloud service provider with its highly efficient "Corbox" cloud platform, **Datagroup should thrive on the growing IT outsourcing trend** as companies want to cut costs, focus on core competencies and can no longer handle ever more complex IT.

BUY, PT € 41.50 based on DCF.

Y/E 30.9 (EUR m)	2012/13	2013/14	2014/15	2015/16	2016/17E	2017/18E	2018/19E
Sales	156.9	152.4	157.6	174.9	224.6	248.1	263.0
Sales growth	7 %	-3 %	3 %	11 %	28 %	10 %	6 %
EBITDA	10.8	10.3	15.3	19.1	22.9	28.1	31.8
EBIT	4.3	4.8	9.6	12.7	15.9	21.8	25.4
Net income	1.9	1.1	4.9	5.7	8.7	12.7	15.1
Net debt	32.1	28.0	37.0	31.0	10.6	2.5	-8.1
Net gearing	142.7 %	131.6 %	153.6 %	109.1 %	19.0 %	4.1 %	-11.2 %
Net Debt/EBITDA	3.0	2.7	2.4	1.6	0.5	0.1	0.0
EPS pro forma	0.25	0.41	0.91	1.00	1.28	1.68	1.95
CPS	1.17	0.93	0.94	0.92	0.97	1.64	2.01
DPS	0.20	0.20	0.25	0.30	0.35	0.40	0.45
Dividend yield	0.6 %	0.6 %	0.7 %	0.9 %	1.0 %	1.2 %	1.3 %
Gross profit margin	64.0 %	63.9 %	66.3 %	66.8 %	67.5 %	68.0 %	68.3 %
EBITDA margin	6.9 %	6.8 %	9.7 %	10.9 %	10.2 %	11.3 %	12.1 %
EBIT margin	2.8 %	3.2 %	6.1 %	7.2 %	7.1 %	8.8 %	9.7 %
ROCE	5.5 %	6.1 %	12.1 %	11.9 %	11.5 %	14.9 %	17.1 %
EV/sales	2.0	2.0	2.0	1.9	1.5	1.3	1.1
EV/EBITDA	28.4	29.6	20.5	17.6	14.4	11.3	9.4
EV/EBIT	70.8	63.2	32.7	26.6	20.8	14.5	11.8
PER	138.8	84.4	38.3	34.8	27.1	20.7	17.8
Adjusted FCF yield	2.7 %	2.3 %	3.4 %	3.7 %	4.8 %	5.9 %	7.1 %

Source: Company data, Hauck & Aufhäuser Close price as of: 04.05.2017



Source: Company data, Hauck & Aufhäuser

High/low 52 weeks:	35.00 / 13.30
Price/Book Ratio:	5.2
Relative performance (TecDAX):	
3 months	23.3 %
6 months	31.2 %
12 months	116.3 %

Changes in estimates

		Sales	EBIT	EPS
2017	old:	224.6	15.9	1.28
	Δ	-	-	-
2018	old:	248.1	21.8	1.68
	Δ	-	-	-
2019	old:	263.0	25.4	1.95
	Δ	-	-	-

Key share data:

Number of shares: (in m pcs)	8.0
Authorised capital: (in € m)	3.0
Book value per share: (in €)	6.7
Ø trading volume: (12 months)	6,500

Major shareholders:

HHS Beteiligung (CEO)	51.0 %
Free Float	45.0 %
Executive Board	4.0 %

Company description:

Leading cloud / IT outsourcing provider in Germany

Financials

Profit and loss (EUR m)	2012/13	2013/14	2014/15	2015/16	2016/17E	2017/18E	2018/19E
Net sales	156.9	152.4	157.6	174.9	224.6	248.1	263.0
<i>Sales growth</i>	7.4 %	-2.9 %	3.4 %	11.0 %	28.4 %	10.5 %	6.0 %
Increase/decrease in finished goods and work-in-process	0.4	0.1	0.3	0.5	0.4	0.5	0.5
Total sales	157.4	152.5	157.9	175.4	225.0	248.6	263.5
Other operating income	3.8	3.0	4.6	8.4	3.8	3.4	3.4
Material expenses	56.6	55.0	53.2	58.2	73.2	79.6	83.6
Personnel expenses	74.4	71.5	77.1	85.7	109.2	119.1	125.2
Other operating expenses	19.3	18.7	16.9	20.8	23.6	25.2	26.4
Total operating expenses	146.6	142.2	142.6	156.3	202.1	220.5	231.7
EBITDA	10.8	10.3	15.3	19.1	22.9	28.1	31.8
Depreciation	2.4	1.9	2.1	2.8	3.1	3.4	3.7
EBITA	8.4	8.4	13.3	16.3	19.8	24.7	28.1
Amortisation of goodwill	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Amortisation of intangible assets	4.0	3.6	3.7	3.6	3.9	2.9	2.7
Impairment charges	0.0	0.0	0.0	0.0	0.0	0.0	0.0
EBIT	4.3	4.8	9.6	12.7	15.9	21.8	25.4
Interest income	1.0	0.5	0.6	0.9	0.3	0.5	0.6
Interest expenses	2.9	2.9	2.4	3.5	3.0	3.0	3.0
Other financial result	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Financial result	-1.9	-2.5	-1.8	-2.6	-2.7	-2.6	-2.5
Recurring pretax income from continuing operations	2.5	2.4	7.8	10.1	13.2	19.2	22.9
Extraordinary income/loss	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Earnings before taxes	2.5	2.4	7.8	10.1	13.2	19.2	22.9
Taxes	0.6	1.3	2.9	4.4	4.5	6.5	7.8
Net income from continuing operations	1.9	1.1	4.9	5.7	8.7	12.7	15.1
Result from discontinued operations (net of tax)	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net income	1.9	1.1	4.9	5.7	8.7	12.7	15.1
Minority interest	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net income (net of minority interest)	1.9	1.1	4.9	5.7	8.7	12.7	15.1
Average number of shares	7.6	7.6	7.6	7.6	8.0	8.3	8.3
EPS reported	0.25	0.14	0.65	0.75	1.09	1.52	1.81

Profit and loss (common size)	2012/13	2013/14	2014/15	2015/16	2016/17E	2017/18E	2018/19E
Net sales	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %
Increase/decrease in finished goods and work-in-process	0.3 %	0.1 %	0.2 %	0.3 %	0.2 %	0.2 %	0.2 %
Total sales	100.3 %	100.1 %	100.2 %	100.3 %	100.2 %	100.2 %	100.2 %
Other operating income	2.4 %	2.0 %	2.9 %	4.8 %	1.7 %	1.4 %	1.3 %
Material expenses	36.1 %	36.1 %	33.7 %	33.3 %	32.6 %	32.1 %	31.8 %
Personnel expenses	47.4 %	46.9 %	48.9 %	49.0 %	48.6 %	48.0 %	47.6 %
Other operating expenses	12.3 %	12.3 %	10.7 %	11.9 %	10.5 %	10.2 %	10.0 %
Total operating expenses	93.4 %	93.3 %	90.5 %	89.4 %	90.0 %	88.9 %	88.1 %
EBITDA	6.9 %	6.8 %	9.7 %	10.9 %	10.2 %	11.3 %	12.1 %
Depreciation	1.5 %	1.2 %	1.3 %	1.6 %	1.4 %	1.4 %	1.4 %
EBITA	5.3 %	5.5 %	8.4 %	9.3 %	8.8 %	9.9 %	10.7 %
Amortisation of goodwill	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Amortisation of intangible assets	2.6 %	2.4 %	2.3 %	2.1 %	1.7 %	1.2 %	1.0 %
Impairment charges	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
EBIT	2.8 %	3.2 %	6.1 %	7.2 %	7.1 %	8.8 %	9.7 %
Interest income	0.7 %	0.3 %	0.4 %	0.5 %	0.2 %	0.2 %	0.2 %
Interest expenses	1.8 %	1.9 %	1.5 %	2.0 %	1.4 %	1.2 %	1.2 %
Other financial result	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Financial result	-1.2 %	-1.6 %	-1.2 %	-1.5 %	-1.2 %	-1.0 %	-0.9 %
Recurring pretax income from continuing operations	1.6 %	1.5 %	4.9 %	5.8 %	5.9 %	7.7 %	8.7 %
Extraordinary income/loss	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Earnings before taxes	1.6 %	1.5 %	4.9 %	5.8 %	5.9 %	7.7 %	8.7 %
Tax rate	23.5 %	53.7 %	36.7 %	43.4 %	34.0 %	34.0 %	34.0 %
Net income from continuing operations	1.2 %	0.7 %	3.1 %	3.3 %	3.9 %	5.1 %	5.8 %
Income from discontinued operations (net of tax)	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Net income	1.2 %	0.7 %	3.1 %	3.3 %	3.9 %	5.1 %	5.8 %
Minority interest	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Net income (net of minority interest)	1.2 %	0.7 %	3.1 %	3.3 %	3.9 %	5.1 %	5.8 %

Source: Company data, Hauck & Aufhäuser

Balance sheet (EUR m)	2012/13	2013/14	2014/15	2015/16	2016/17E	2017/18E	2018/19E
Intangible assets	49.6	46.5	50.0	48.3	50.6	49.9	49.5
Property, plant and equipment	4.7	3.9	7.3	7.3	7.5	7.8	8.0
Financial assets	6.5	6.5	9.3	5.6	5.6	5.6	5.6
FIXED ASSETS	60.7	56.9	66.6	61.2	63.7	63.3	63.1
Inventories	1.5	1.1	1.5	1.4	2.2	2.5	2.7
Accounts receivable	13.9	12.8	16.7	16.1	20.6	22.8	24.2
Other current assets	12.2	12.7	14.8	52.0	40.0	29.0	23.4
Liquid assets	11.4	9.4	2.3	24.4	44.8	52.9	63.5
Deferred taxes	1.9	2.1	1.5	4.7	4.7	4.7	4.7
Deferred charges and prepaid expenses	0.0	0.0	0.0	0.0	0.0	0.0	0.0
CURRENT ASSETS	41.0	38.2	36.8	98.6	112.3	111.8	118.4
TOTAL ASSETS	101.7	95.1	103.3	159.7	176.0	175.1	181.5
SHAREHOLDERS EQUITY	22.5	21.3	24.1	28.4	55.9	60.6	72.8
MINORITY INTEREST	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Long-term debt	35.9	29.9	24.6	51.8	51.8	51.8	51.8
Provisions for pensions and similar obligations	11.3	12.8	13.6	42.6	30.6	24.6	18.6
Other provisions	3.9	4.8	5.5	4.8	4.8	4.8	4.8
Non-current liabilities	51.0	47.6	43.8	99.3	87.3	81.3	75.3
short-term liabilities to banks	7.7	7.5	14.6	3.5	3.5	3.5	3.5
Accounts payable	5.0	3.3	4.7	2.6	3.4	3.8	4.0
Advance payments received on orders	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Other liabilities (incl. from lease and rental contracts)	13.5	14.2	15.4	23.0	23.0	23.0	23.0
Deferred taxes	2.1	1.3	0.8	2.9	2.9	2.9	2.9
Deferred income	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Current liabilities	28.2	26.3	35.5	32.1	32.9	33.2	33.4
TOTAL LIABILITIES AND SHAREHOLDERS EQUITY	101.7	95.1	103.3	159.7	176.0	175.1	181.5

Balance sheet (common size)	2012/13	2013/14	2014/15	2015/16	2016/17E	2017/18E	2018/19E
Intangible assets	48.7 %	48.9 %	48.3 %	30.2 %	28.8 %	28.5 %	27.3 %
Property, plant and equipment	4.6 %	4.1 %	7.1 %	4.6 %	4.3 %	4.5 %	4.4 %
Financial assets	6.4 %	6.8 %	9.0 %	3.5 %	3.2 %	3.2 %	3.1 %
FIXED ASSETS	59.7 %	59.8 %	64.4 %	38.3 %	36.2 %	36.1 %	34.8 %
Inventories	1.5 %	1.1 %	1.5 %	0.9 %	1.3 %	1.4 %	1.5 %
Accounts receivable	13.7 %	13.5 %	16.1 %	10.1 %	11.7 %	13.0 %	13.3 %
Other current assets	12.0 %	13.4 %	14.4 %	32.5 %	22.7 %	16.6 %	12.9 %
Liquid assets	11.2 %	9.9 %	2.2 %	15.3 %	25.4 %	30.2 %	35.0 %
Deferred taxes	1.9 %	2.2 %	1.4 %	2.9 %	2.7 %	2.7 %	2.6 %
Deferred charges and prepaid expenses	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
CURRENT ASSETS	40.3 %	40.2 %	35.6 %	61.7 %	63.8 %	63.9 %	65.2 %
TOTAL ASSETS	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %
SHAREHOLDERS EQUITY	22.1 %	22.4 %	23.3 %	17.8 %	31.7 %	34.6 %	40.1 %
MINORITY INTEREST	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Long-term debt	35.3 %	31.5 %	23.8 %	32.4 %	29.5 %	29.6 %	28.6 %
Provisions for pensions and similar obligations	11.1 %	13.5 %	13.2 %	26.7 %	17.4 %	14.1 %	10.3 %
Other provisions	3.8 %	5.1 %	5.3 %	3.0 %	2.7 %	2.7 %	2.6 %
Non-current liabilities	50.2 %	50.0 %	42.3 %	62.1 %	49.6 %	46.4 %	41.5 %
short-term liabilities to banks	7.5 %	7.9 %	14.1 %	2.2 %	2.0 %	2.0 %	1.9 %
Accounts payable	4.9 %	3.5 %	4.6 %	1.7 %	1.9 %	2.1 %	2.2 %
Advance payments received on orders	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Other liabilities (incl. from lease and rental contracts)	13.2 %	14.9 %	14.9 %	14.4 %	13.1 %	13.2 %	12.7 %
Deferred taxes	2.0 %	1.3 %	0.8 %	1.8 %	1.6 %	1.6 %	1.6 %
Deferred income	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Current liabilities	27.7 %	27.6 %	34.4 %	20.1 %	18.7 %	19.0 %	18.4 %
TOTAL LIABILITIES AND SHAREHOLDERS EQUITY	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %

Source: Company data, Hauck & Aufhäuser

Cash flow statement (EUR m)	2012/13	2013/14	2014/15	2015/16	2016/17E	2017/18E	2018/19E
Net profit/loss	1.9	1.1	4.9	5.7	8.7	12.7	15.1
Depreciation of fixed assets (incl. leases)	2.4	1.9	2.1	6.4	3.1	3.4	3.7
Amortisation of goodwill	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Amortisation of intangible assets	4.0	3.6	3.7	0.0	3.9	2.9	2.7
Others	2.1	2.8	1.3	-3.7	0.0	0.0	0.0
Cash flow from operations before changes in w/c	10.4	9.4	11.9	8.4	15.7	19.0	21.5
Increase/decrease in inventory	0.5	0.4	0.6	0.1	-0.8	-0.3	-0.2
Increase/decrease in accounts receivable	1.6	1.1	-1.5	-5.1	-4.6	-2.2	-1.4
Increase/decrease in accounts payable	-1.5	-1.7	-1.1	5.7	0.8	0.4	0.2
Increase/decrease in other working capital positions	0.0	0.0	-0.5	0.4	0.0	0.0	0.0
Increase/decrease in working capital	0.6	-0.1	-2.5	1.1	-4.6	-2.1	-1.3
Cash flow from operating activities	10.9	9.3	9.4	9.5	11.1	16.9	20.2
CAPEX	3.1	2.2	3.7	3.3	5.5	5.9	6.3
Payments for acquisitions	3.0	2.2	4.5	2.0	4.0	0.0	0.0
Financial investments	0.0	0.8	1.6	-1.2	0.0	0.0	0.0
Income from asset disposals	0.8	0.9	0.5	0.4	0.0	0.0	0.0
Cash flow from investing activities	-5.2	-4.3	-9.3	-3.7	-9.5	-5.9	-6.3
Cash flow before financing	5.7	5.0	0.1	5.8	1.6	11.0	14.0
Increase/decrease in debt position	6.1	-3.8	-4.3	19.6	0.0	0.0	0.0
Purchase of own shares	0.1	0.0	0.0	0.0	0.0	0.0	0.0
Capital measures	0.0	0.0	0.0	0.0	21.1	0.0	0.0
Dividends paid	1.5	1.5	1.5	1.9	2.3	2.9	3.3
Others	-1.7	-1.6	-1.7	-1.2	0.0	0.0	0.0
Effects of exchange rate changes on cash	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cash flow from financing activities	2.8	-6.9	-7.5	16.5	18.8	-2.9	-3.3
Increase/decrease in liquid assets	8.5	-2.0	-7.4	22.4	20.4	8.1	10.6
Liquid assets at end of period	11.4	9.4	2.1	24.4	44.8	52.9	63.5

Source: Company data, Hauck & Aufhäuser

Key ratios (EUR m)	2012/13	2013/14	2014/15	2015/16	2016/17E	2017/18E	2018/19E
P&L growth analysis							
Sales growth	7.4 %	-2.9 %	3.4 %	11.0 %	28.4 %	10.5 %	6.0 %
EBITDA growth	13.1 %	-4.7 %	49.1 %	24.5 %	19.9 %	22.6 %	13.2 %
EBIT growth	14.3 %	11.1 %	99.5 %	32.0 %	25.5 %	36.9 %	16.6 %
EPS growth	-26.3 %	-42.5 %	351.3 %	16.1 %	45.3 %	38.9 %	19.3 %
Efficiency							
Total operating costs / sales	93.4 %	93.3 %	90.5 %	89.4 %	90.0 %	88.9 %	88.1 %
Sales per employee	120.9	128.5	124.4	124.6	136.1	146.8	151.8
EBITDA per employee	8.3	8.7	12.1	13.6	13.9	16.6	18.4
Balance sheet analysis							
Avg. working capital / sales	6.8 %	6.9 %	7.6 %	8.1 %	7.6 %	8.3 %	8.4 %
Inventory turnover (sales/inventory)	103.7	141.2	102.8	125.6	101.0	100.0	99.0
Trade debtors in days of sales	32.4	30.7	38.6	33.5	33.5	33.5	33.5
A/P turnover [(A/P*365)/sales]	11.6	8.0	11.0	5.5	5.5	5.5	5.5
Cash conversion cycle (days)	9.9	15.7	16.5	25.7	27.7	27.7	27.8
Cash flow analysis							
Free cash flow	7.9	7.0	5.8	6.2	5.6	11.0	14.0
Free cash flow/sales	5.0 %	4.6 %	3.7 %	3.5 %	2.5 %	4.4 %	5.3 %
FCF / net profit	416.0 %	646.1 %	117.0 %	108.4 %	63.9 %	86.9 %	92.2 %
Capex / depre	47.7 %	56.0 %	91.4 %	32.6 %	78.6 %	93.7 %	97.8 %
Capex / maintenance capex	142.9 %	82.3 %	91.9 %	115.5 %	110.0 %	115.6 %	116.0 %
Capex / sales	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Security							
Net debt	32.1	28.0	37.0	31.0	10.6	2.5	-8.1
Net Debt/EBITDA	3.0	2.7	2.4	1.6	0.5	0.1	0.0
Net debt / equity	1.4	1.3	1.5	1.1	0.2	0.0	-0.1
Interest cover	1.5	1.6	4.0	3.6	5.2	7.2	8.3
Dividend payout ratio	80.0 %	139.2 %	38.5 %	39.8 %	33.5 %	26.3 %	24.8 %
Asset utilisation							
Capital employed turnover	1.9	2.0	1.9	1.3	1.5	1.7	1.7
Operating assets turnover	10.4	10.5	7.6	7.9	8.3	8.5	8.5
Plant turnover	33.7	38.9	21.5	23.9	29.9	31.8	32.7
Inventory turnover (sales/inventory)	103.7	141.2	102.8	125.6	101.0	100.0	99.0
Returns							
ROCE	5.5 %	6.1 %	12.1 %	11.9 %	11.5 %	14.9 %	17.1 %
ROE	8.4 %	5.1 %	20.5 %	20.1 %	15.6 %	20.9 %	20.8 %
Other							
Interest paid / avg. debt	6.9 %	7.2 %	6.2 %	7.3 %	5.5 %	5.5 %	5.5 %
No. employees (average)	1298	1186	1267	1404	1650	1691	1732
Number of shares	7.6	7.6	7.6	7.6	8.0	8.3	8.3
DPS	0.2	0.2	0.3	0.3	0.4	0.4	0.5
EPS reported	0.25	0.14	0.65	0.75	1.09	1.52	1.81
Valuation ratios							
P/BV	11.7	12.4	11.0	9.3	5.2	4.8	4.0
EV/sales	2.0	2.0	2.0	1.9	1.5	1.3	1.1
EV/EBITDA	28.4	29.6	20.5	17.6	14.4	11.3	9.4
EV/EBITA	36.6	36.1	23.7	20.7	16.7	12.8	10.7
EV/EBIT	70.8	63.2	32.7	26.6	20.8	14.5	11.8
EV/FCF	38.9	43.2	54.5	54.4	59.4	28.7	21.5
Adjusted FCF yield	2.7 %	2.3 %	3.4 %	3.7 %	4.8 %	5.9 %	7.1 %
Dividend yield	0.6 %	0.6 %	0.7 %	0.9 %	1.0 %	1.2 %	1.3 %

Source: Company data, Hauck & Aufhäuser

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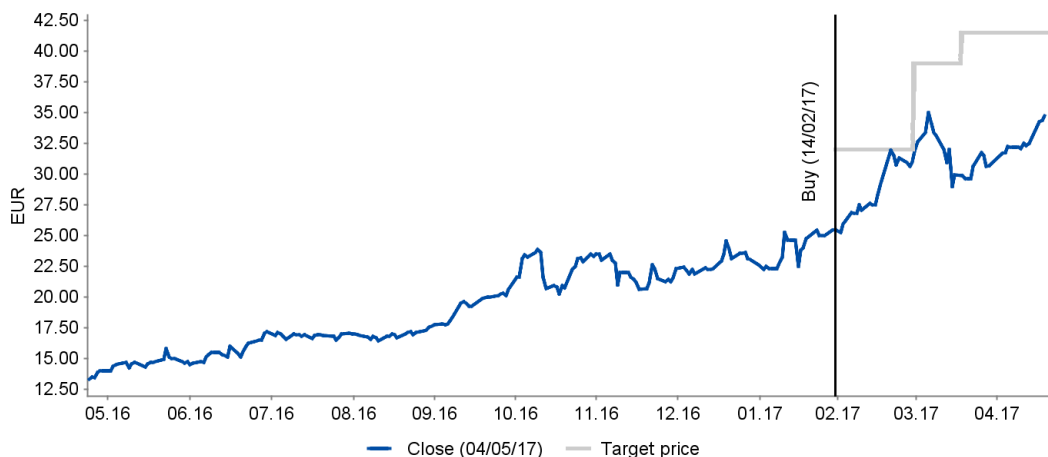
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Company	Disclosure
Datagroup SE	3, 8

Historical target price and rating changes for Datagroup SE in the last 12 months

Price and Rating History Datagroup SE as of 08/05/17

Initiation coverage
17-February-17



Company	Date	Analyst	Rating	Target price	Close
Datagroup SE	07.04.2017	Wunderlich, CFA, Tim	Buy	EUR 41.50	EUR 30.60
	04.04.2017	Wunderlich, CFA, Tim	Buy	EUR 41.50	EUR 29.61
	23.03.2017	Wunderlich, CFA, Tim	Buy	EUR 39.00	EUR 33.38
	16.03.2017	Wunderlich, CFA, Tim	Buy	EUR 39.00	EUR 31.87
	22.02.2017	Wunderlich, CFA, Tim	Buy	EUR 32.00	EUR 26.79
	17.02.2017	Wunderlich, CFA, Tim	Buy	EUR 32.00	EUR 25.91

17.02.2017 Wunderlich, CFA, Tim Buy EUR 32.00 EUR 25.91

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