



DATAGROUP



IT's that simple.

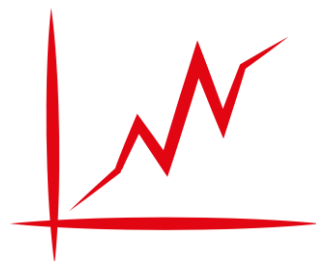
Analyst Presentation March 2020

14 Consecutive Years of Growth

An Invest in DATAGROUP is that...



... PROFITABLE



15.2 %
EBITDA margin

7.7 %
EBIT margin

... SECURE



16.2 %
Revenues CAGR
09/10 – 18/19

83 %
Recurring revenues

... STRONG



>2,700
Employees

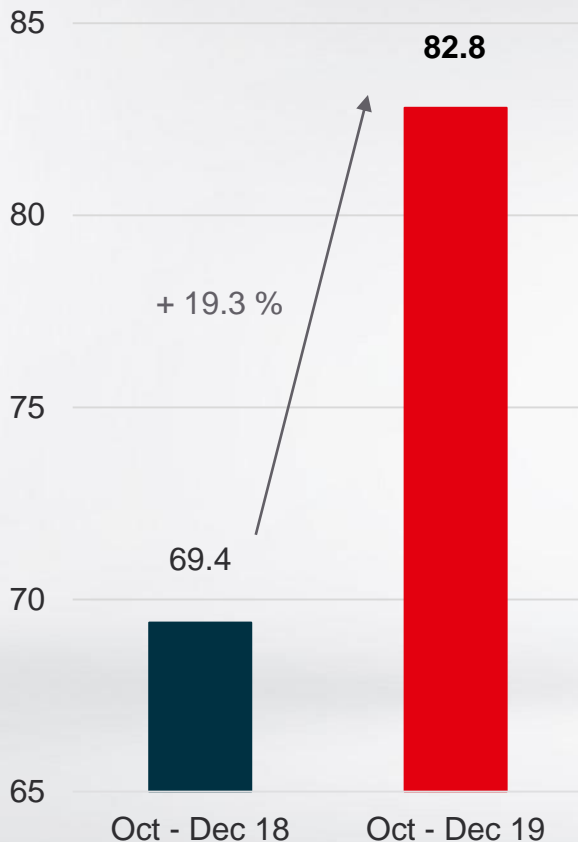
> 30
Main locations
throughout Germany

IT's that simple.

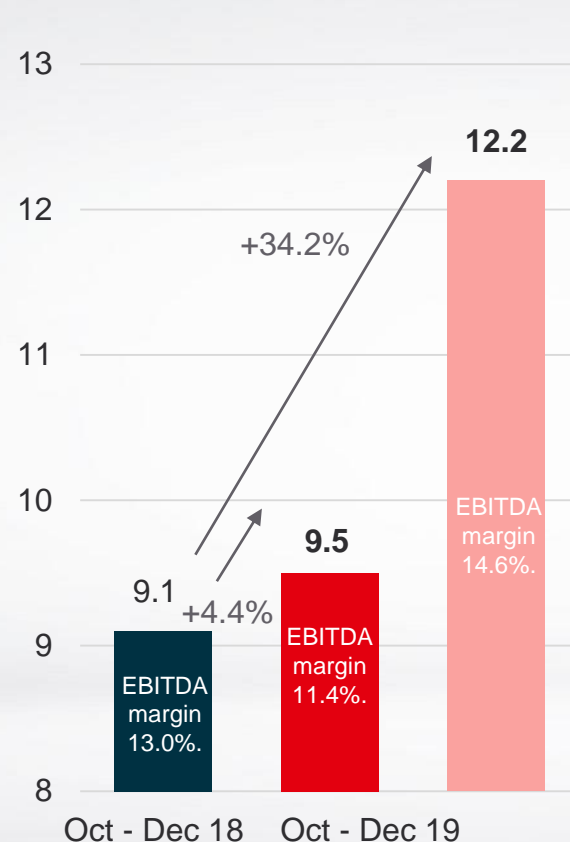


Q1 FY 19/20 once again proves our success

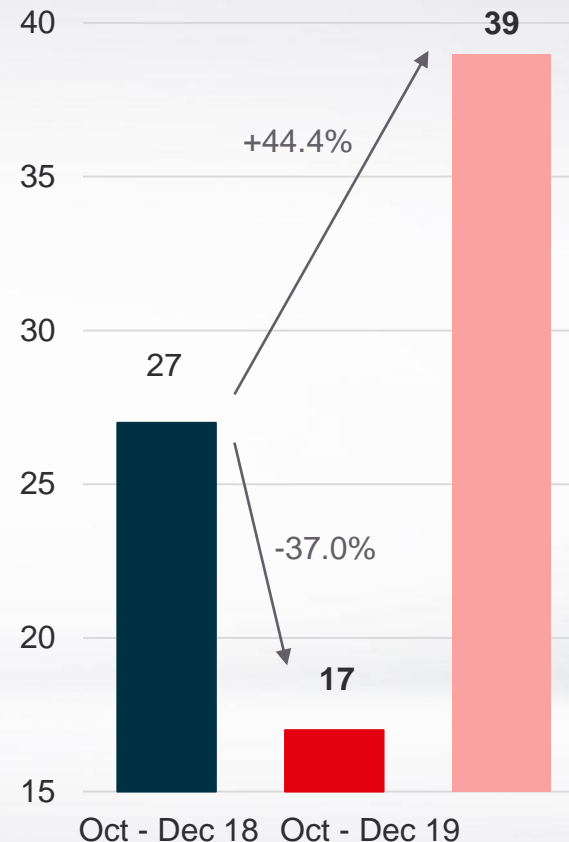
Revenue €m



EBITDA €m



EPS cents



- Strong increase in revenue
- Earnings burdened by
 - restructuring costs and re-start of DATAGROUP Ulm (ITI) c. € 1.3m
 - high start-up costs for large-scal projects c. € 1.1m
 - other one-off costs c. € 0.3m

■ Adjusted for one-off effects



Selected Key Balance Sheet Figures Q1 FY 19/20

| Figures in k€ | 31.12.19 | 31.12.18 | Changes |
|--|----------|----------|---------|
| Goodwill | 64,027 | 46,556 | 37.5% |
| Long-term financial liabilities | 162,598 | 84,001 | 93.6% |
| <i>thereof liabilities to financial institutions</i> | 90,257 | 29,669 | 204.2% |
| <i>thereof liabilities from finance leases</i> | 30,736 | 15,506 | 98.2% |
| <i>thereof pension provisions</i> | 37,595 | 33,558 | 12.0% |
| Short-term liabilities | 89,408 | 77,898 | 14.8% |
| <i>thereof liabilities to financial institutions</i> | 8,857 | 13,955 | -36.5% |
| <i>thereof liabilities from finance lease</i> | 10,155 | 7,042 | 44.2% |
| Cash and cash equivalents | 39,241 | 43,866 | -10.5% |
| Accounts receivable | 45,909 | 30,961 | 48.3% |
| Accounts payable | 11,441 | 8,625 | 32.6% |
| Net financial debt (short and long term) | 83,871 | 23,246 | 260.8% |
| Equity ratio ¹⁾ (in %) | 23.3 | 30.5 | -23.6% |
| Return on equity ²⁾ (in %) | 7.5 | 13.3 | -43.9% |
| Balance sheet total | 327,637 | 231,159 | 41.7% |

1) Modified equity ratio incl. quasi-equity funds

2) ROE = surplus (extrapolated for the entire year) / average equity ratio



Leading IT-Service Provider in Germany (Source Lünendonk)

- Full service offering for IT and cloud services
- For companies with 100 – 5.000m € annual revenue as well as institutions
- Close to our customers across Germany
- Competent contact at eye level
- Innovative Service-as-a-Product approach with CORBOX service suite

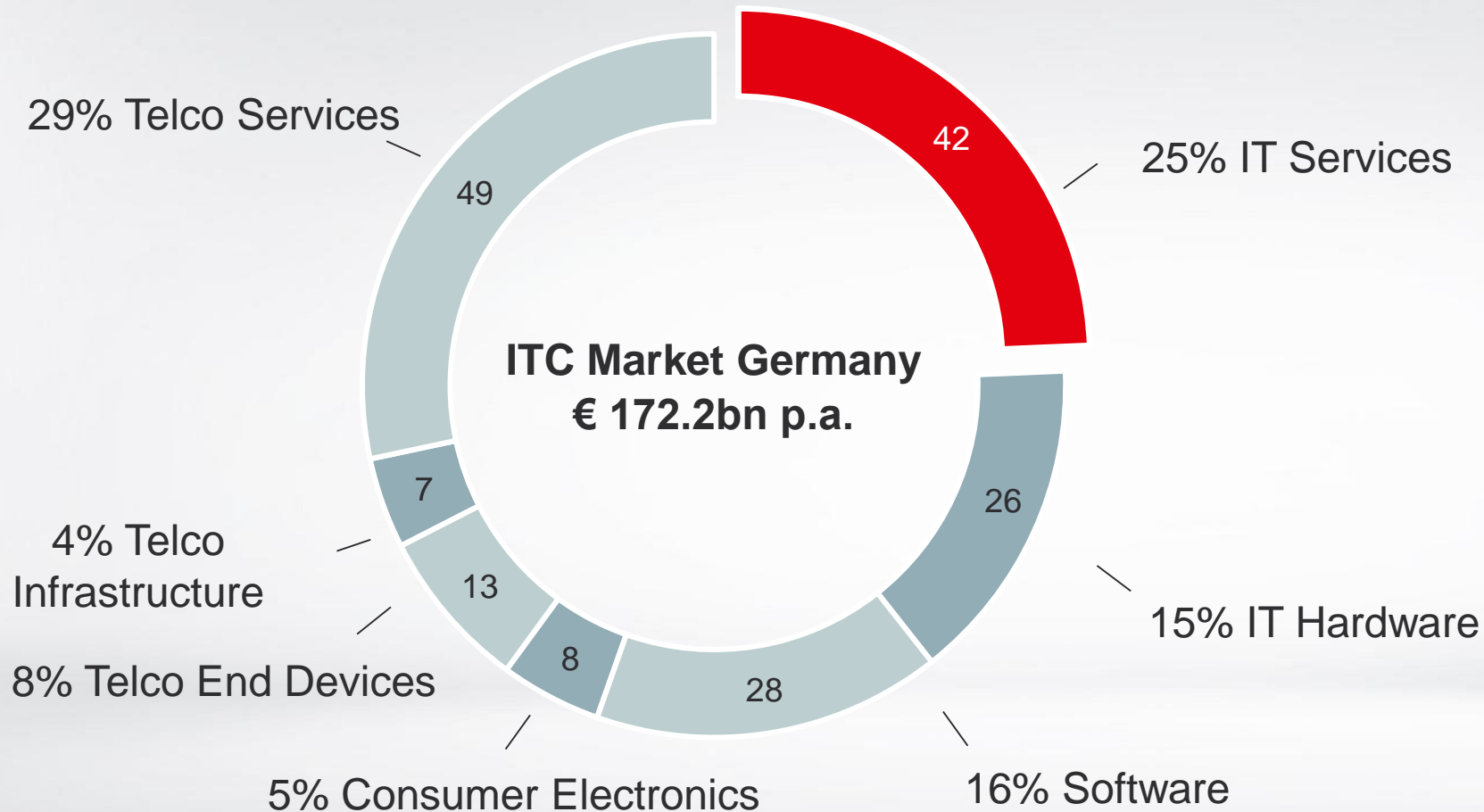


Growth Strategy

DATAGROUP Grows Stronger Than the Market



DATAGROUP



- Annual growth ITC market according to Bitkom: 2.4 %
- Having generated organic growth of 4 - 6 % in the last years, DATAGROUP clearly exceeds this growth rate
- And also grows inorganically by c. 8 - 12 %

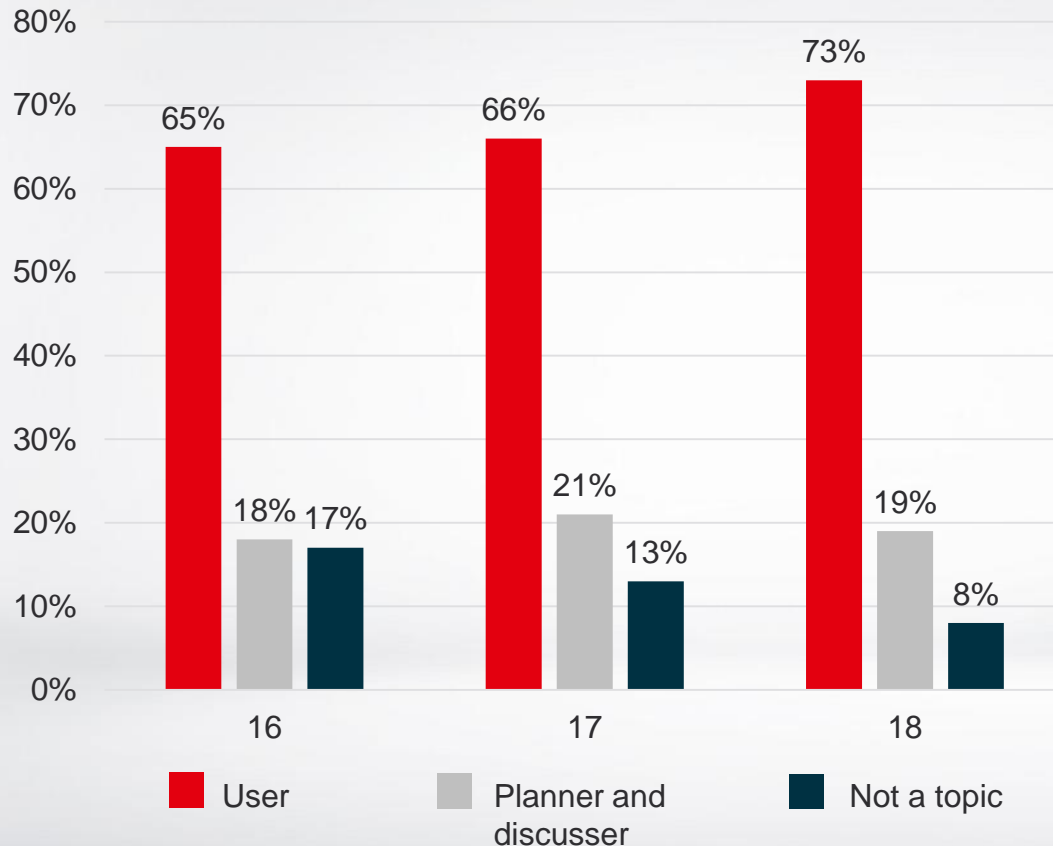
in € bn

Source: Bitkom, January 2020

Cloud Computing as a Driver

DATAGROUP as Cloud Orchestrator

To what extent does your company already use cloud computing?

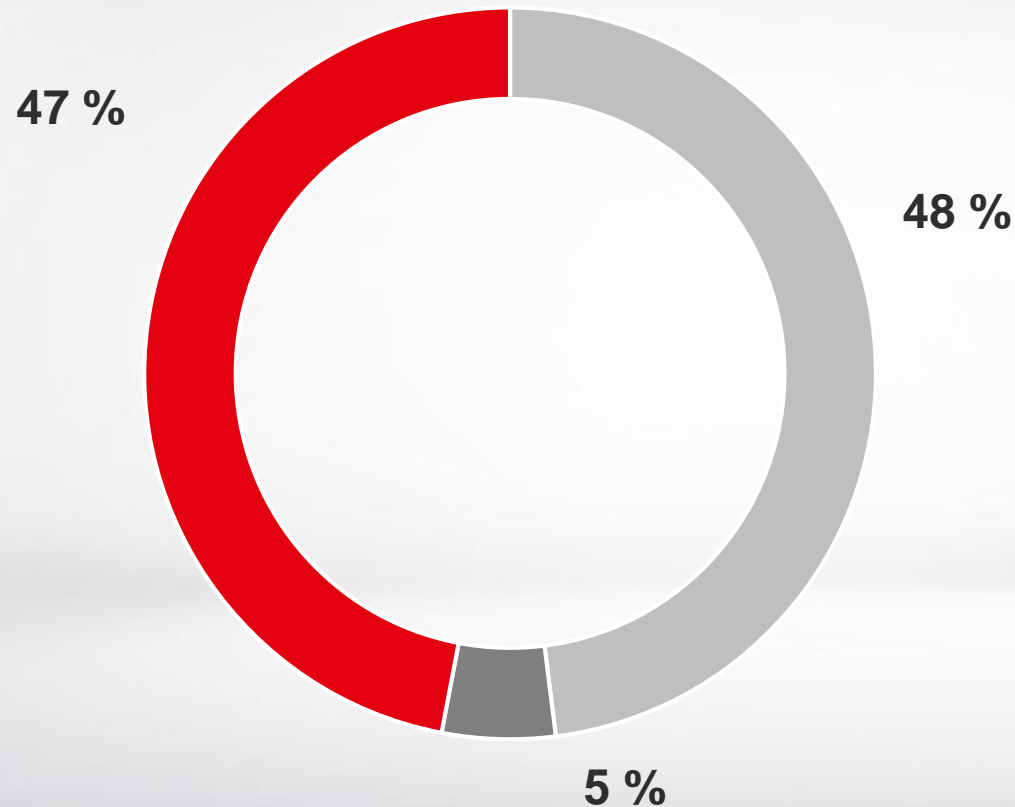


- Cloud computing has established as a leading technology in Germany
- User can choose between private cloud, public cloud or hybrid cloud model
- DATAGROUP sees itself as a cloud orchestrator
- We offer all models and support our customers from the transition into the cloud right through to operations, including continuous monitoring
- There is still a huge potential particularly among Mittelstand companies

Source: Cloud Monitor 2019, Bitkom and KPMG, June 2019

Every Second Company Wants to Cooperate with a Full-Service Provider

Which approach does your company take when awarding contract packages to external consulting and IT service providers as part of an ERP migration?



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- As a full IT service provider and one-stop-shop with more than 30 locations in Germany, DATAGROUP provides the ideal conditions to fulfill the full-service approach

- Full-service approach Process re-engineering, migration and subsequent operation by a service partner
- Multi-provider approach: Process re-engineering, migration and subsequent operation by several service partners
- Both of which, depending on project requirements

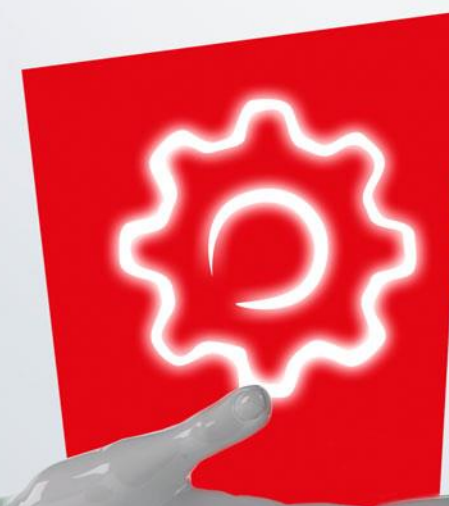
Source: Lünendonk S/4HANA Study, November 2019



DATAGROUP

IT just works.

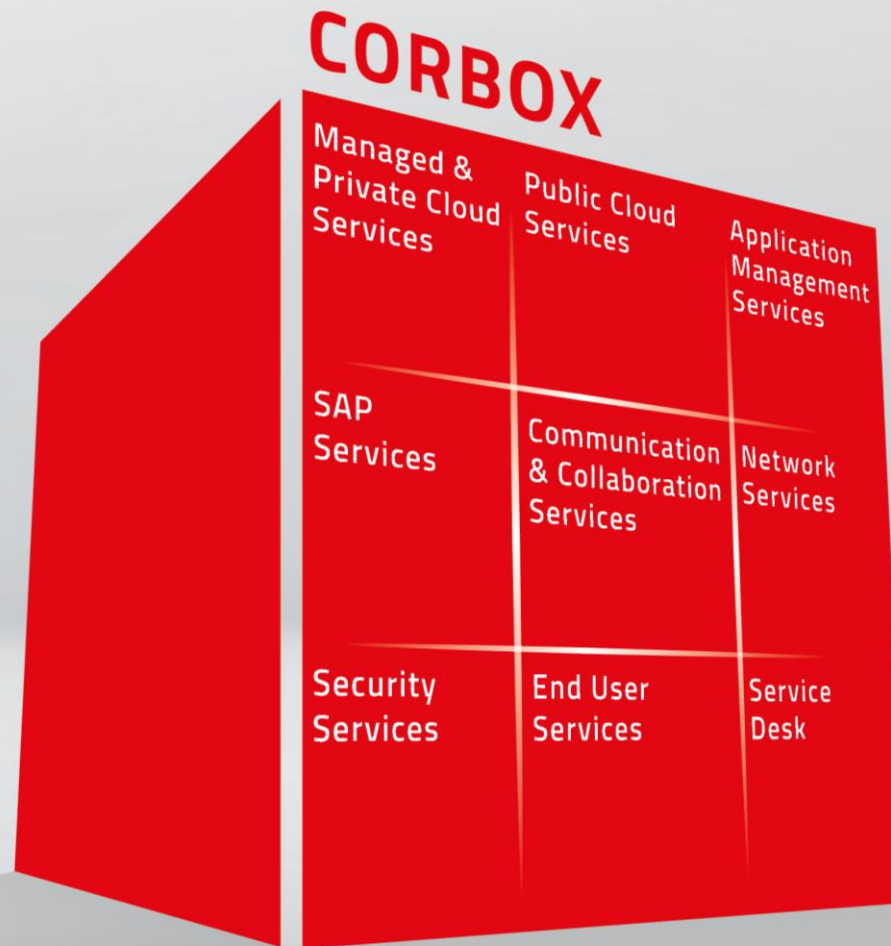
Optimal Combination of Local and
Centralized production



Our Full Service Offer for Companies as USP



DATAGROUP



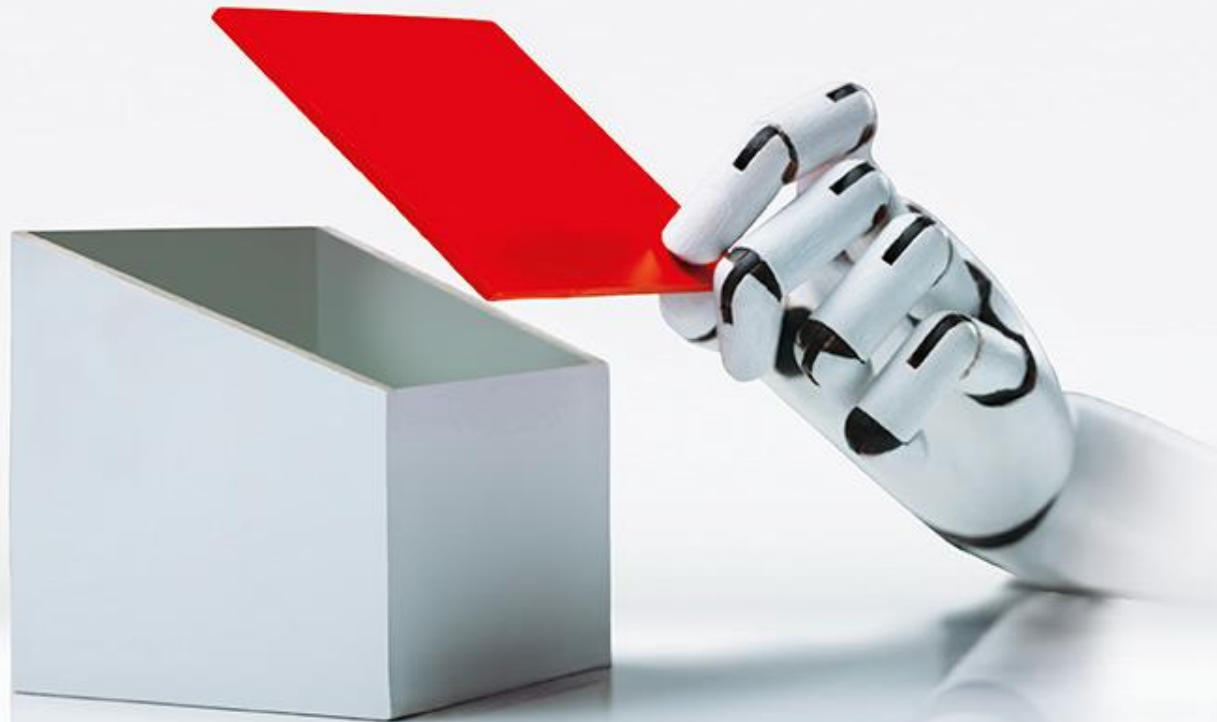
- “Service-as-a-Product” replaces “time-and-material”
- Modular offering for care-free IT
- Economies of scale through industrial production
- ISO 20000 certified (TÜV Süd)

1. On the Basis of Standardization

Factory Manufacturing of IT Operations



DATAGROUP



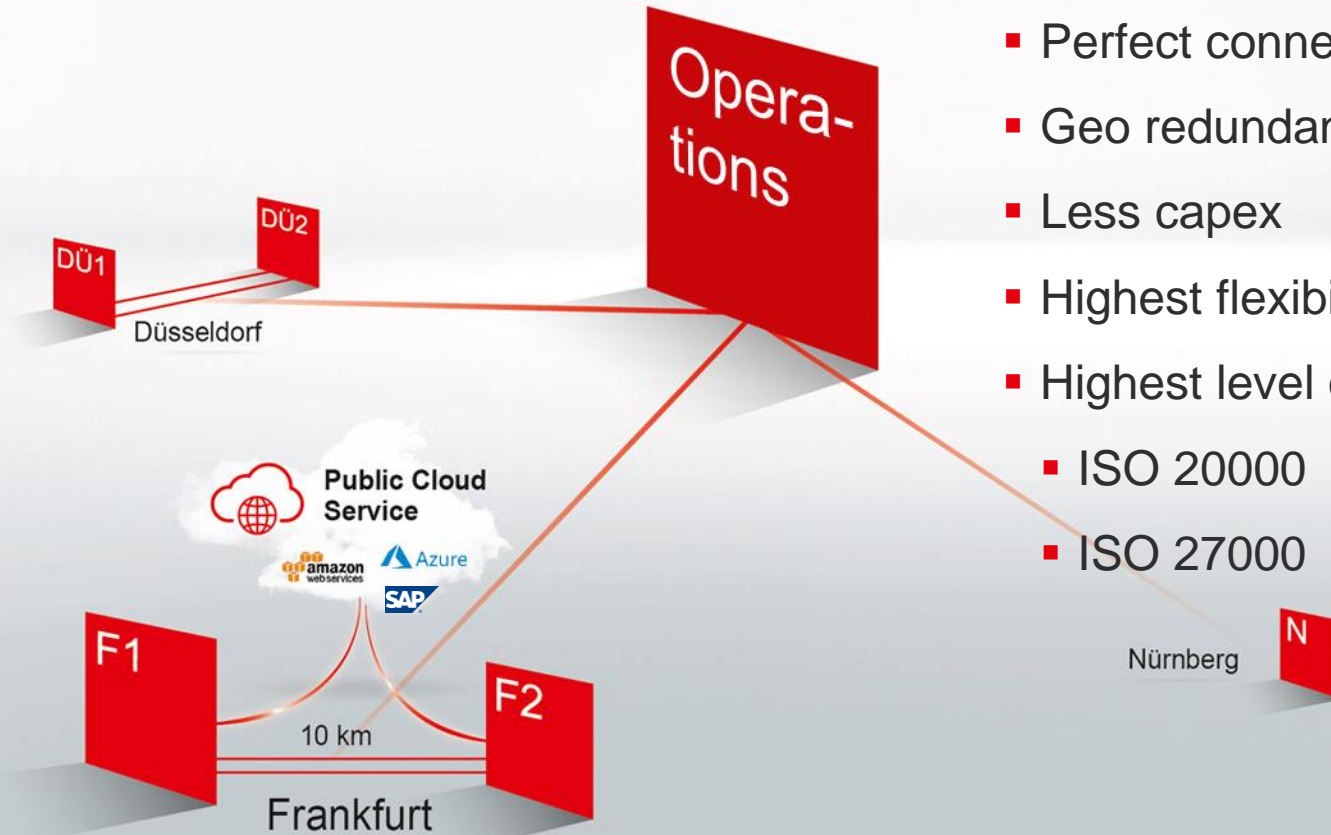
- Provision according to industrial standards on the basis of defined roles, processes and procedures
- Standardization as a basis for automation and efficiency gains
- DATAGROUP as cloud enabler

Footnote



DATAGROUP

2. On the Basis of Data Centers in Germany in Colocation



Advantages of colocation strategy:

- Maximum security
- Perfect connectivity to public cloud
- Geo redundancy
- Less capex
- Highest flexibility and scalability
- Highest level of standardization
- ISO 20000
- ISO 27000

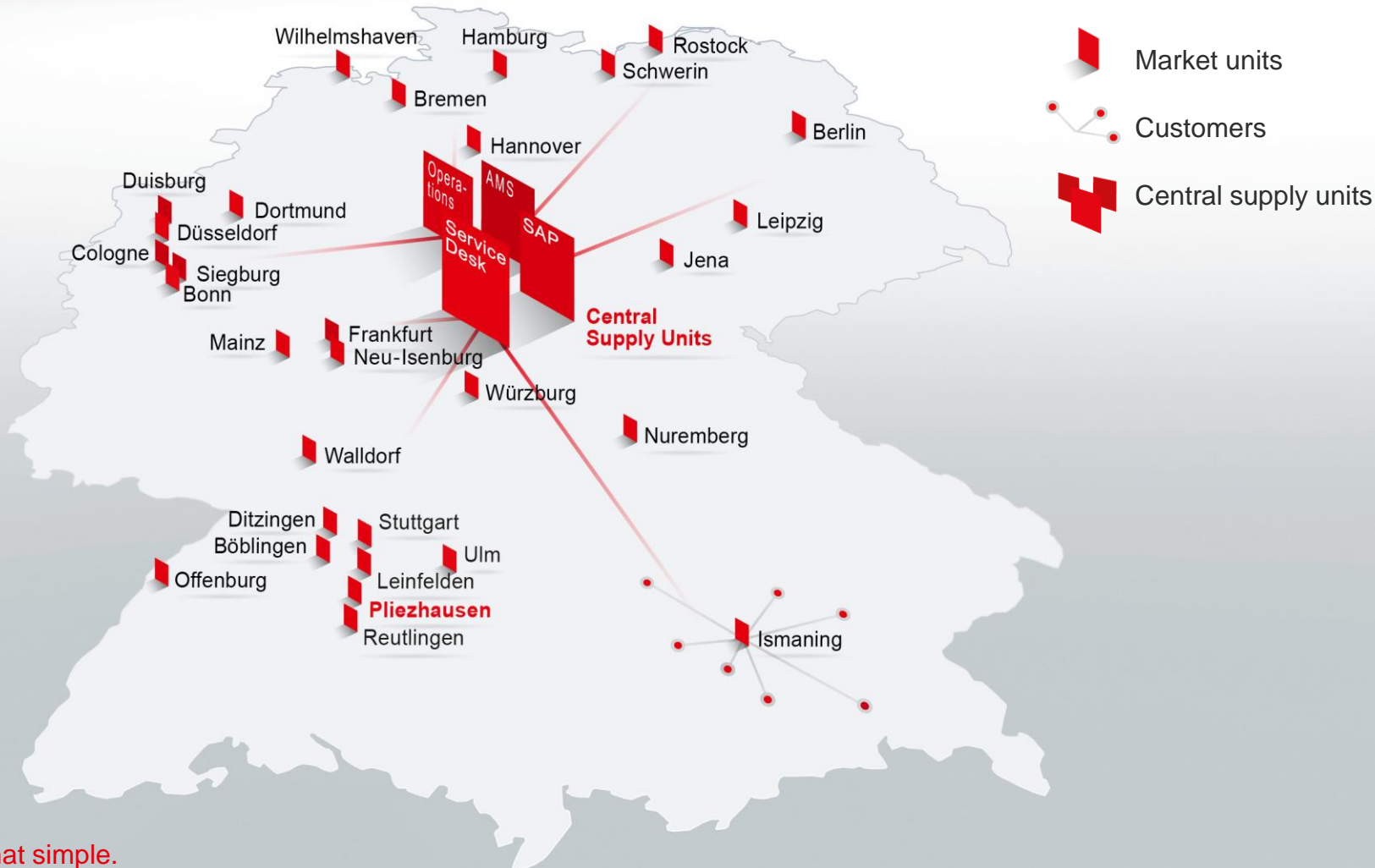


IT's that simple.

Analyst presentation 03/20 (3) 1 12



3. On the Basis of DATAGROUP Production Model



Virtually centralized supply units

- Efficiency gains / cost control
- Automation
- Public cloud integration
- Scalability / capacity for growth

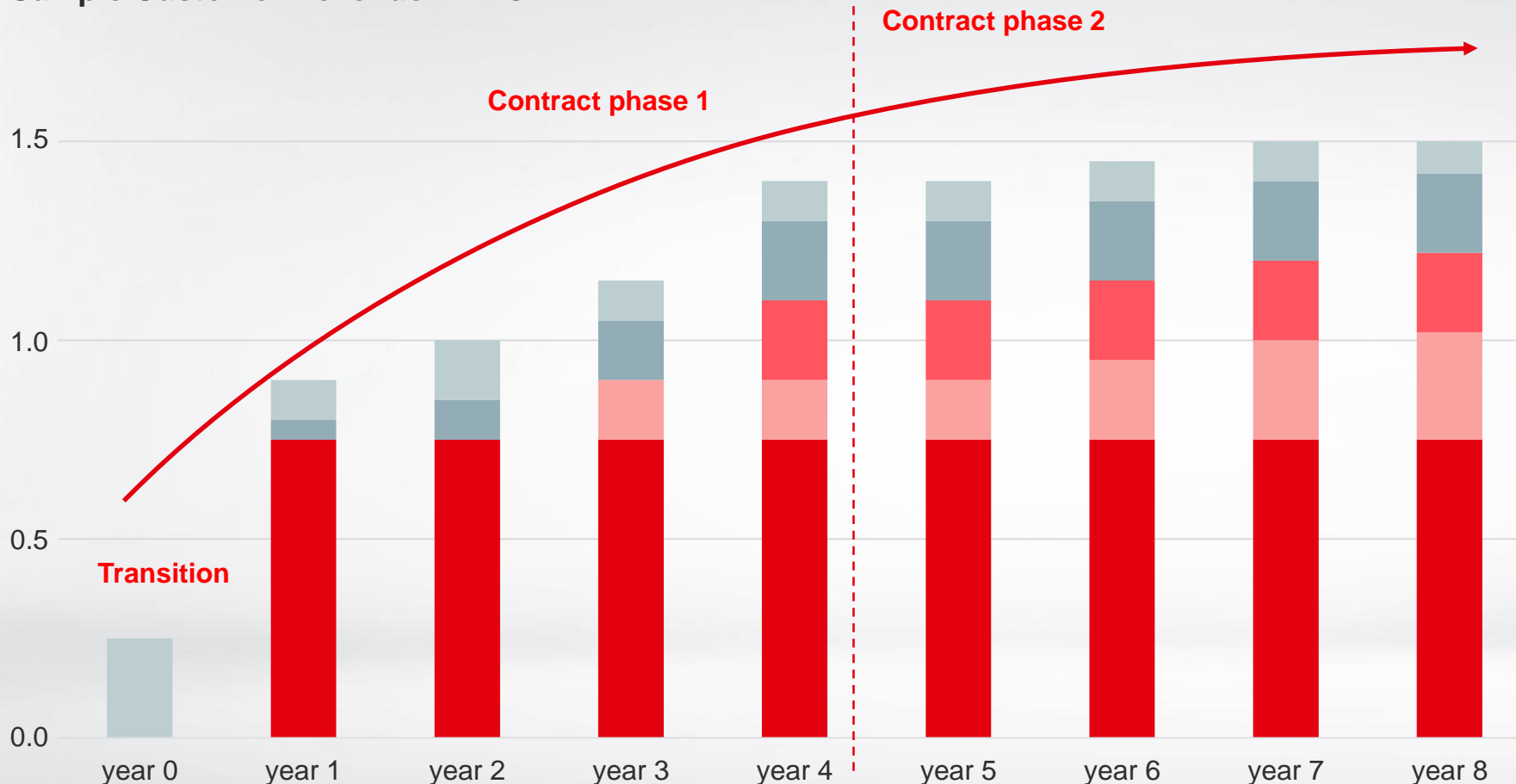
Local presence ensures

- Eye height
- Proximity
- On-site services
- Sales success



4. CORBOX Guarantees Recurring Revenues

Sample Customer Revenue in m €



- Recurring revenues with CORBOX are extended by additional services over time
- Average contract duration ca. 4.5 years

- Projects
- Increased delivery level of services
- CORBOX upselling
- CORBOX basic contract (fix volume)

We Manage Our Customer's IT



DATAGROUP

THALES

- Third largest country organization of the French THALES group
- Specialized in aerospace, security and transport
- 4,000 employees in eight locations with their own production and development

| | | |
|----------------------------------|--|---------------------------------|
| Managed & Private Cloud Services | Public Cloud Services | Application Management Services |
| SAP Services | Communication & Collaboration Services | Network Services |
| Security Services | EndUser Services | Service Desk |

- 1,200 SAP users
- 28 SAP systems in the DATAGROUP Private Cloud
- Consolidation to OneSAP
- Service Desk (on premise + shared support units)
- Business process harmonization
- Infrastructure projects (relocation, renewal, innovation)
- Stability and performance of standard and specialized applications

Strong Order Intake with CORBOX



Technology

Full Outsourcing

4 years, ca. 0.5m € / year



Financial Service Provider

Full Outsourcing

7 years, ca. 1.5m € / year



Transportation

Full Outsourcing

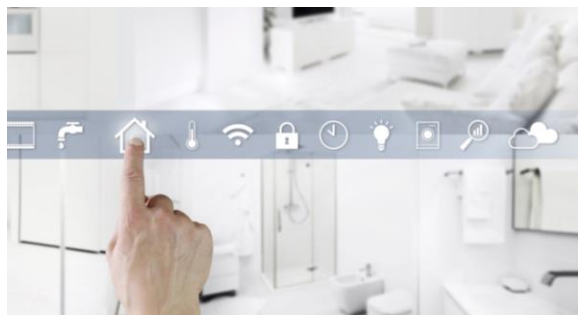
5 years, ca. 2m € / year



Broadcasting Company

Service Desk and End User Services

4 years (+4), Single digit million € / year



Systems Technology

Full Outsourcing

3 years, ca. 0.5m € / year



Materials trade

Full Outsourcing

5 years, ca. 2.5m € / year



Real Estate

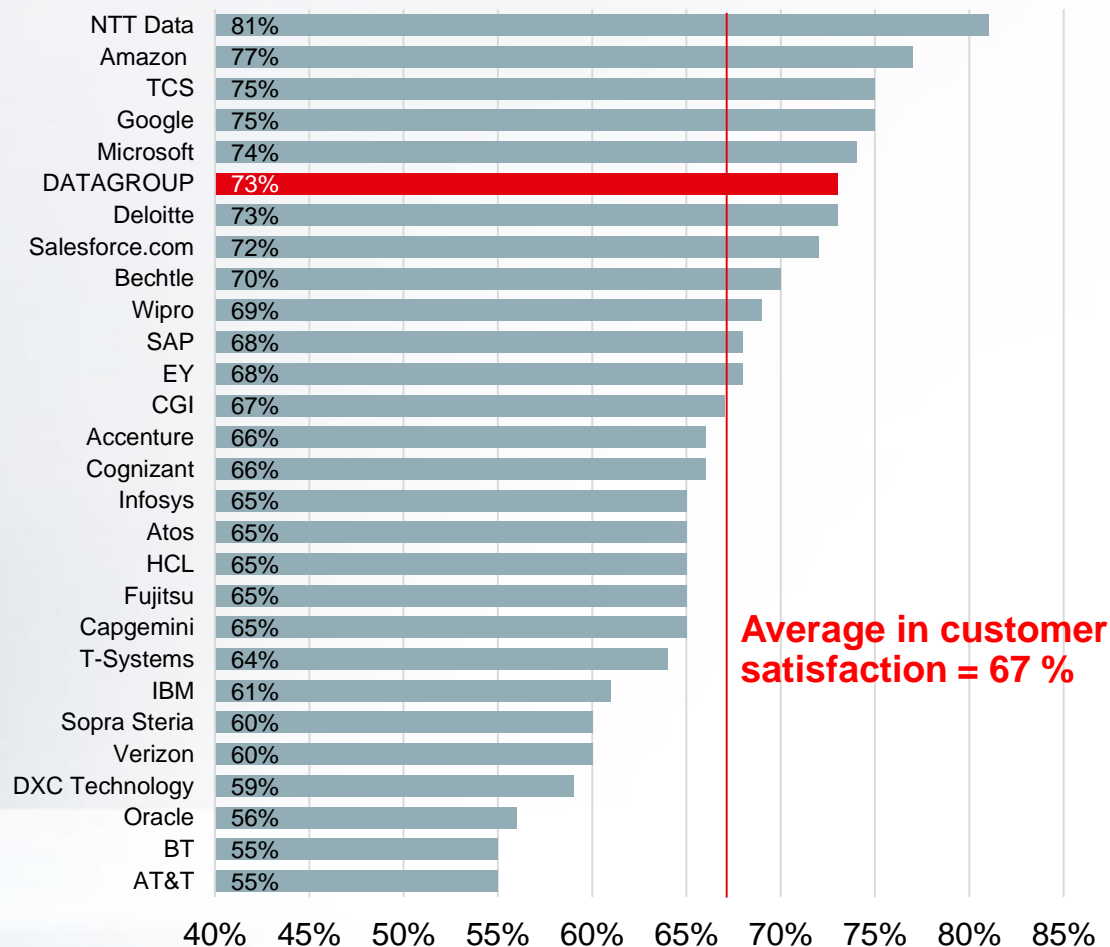
Full Outsourcing

3 years, ca. 0.3m € / year

and many more...

- No cluster risk, largest customer < 4% of gross profit
- No sector risk
- Hardly any economic risk

DATAGROUP Ranks Top in Customer Satisfaction



- Over 620 evaluated IT outsourcing contracts
- 29 IT service provider evaluated
- For the 5th time at the top of customer satisfaction
- Best medium sized company
- Top ranks in contractual flexibility and business understanding

Source: IT Outsourcing Study Germany 2019 by Whitelane Research and Navisco AG

Brand 1 and Statista Rank DATAGROUP as TOP Player in the Most Comprehensive German Market Survey



■ More than 5,000 experts and customers rank 204 companies in 10 criteria

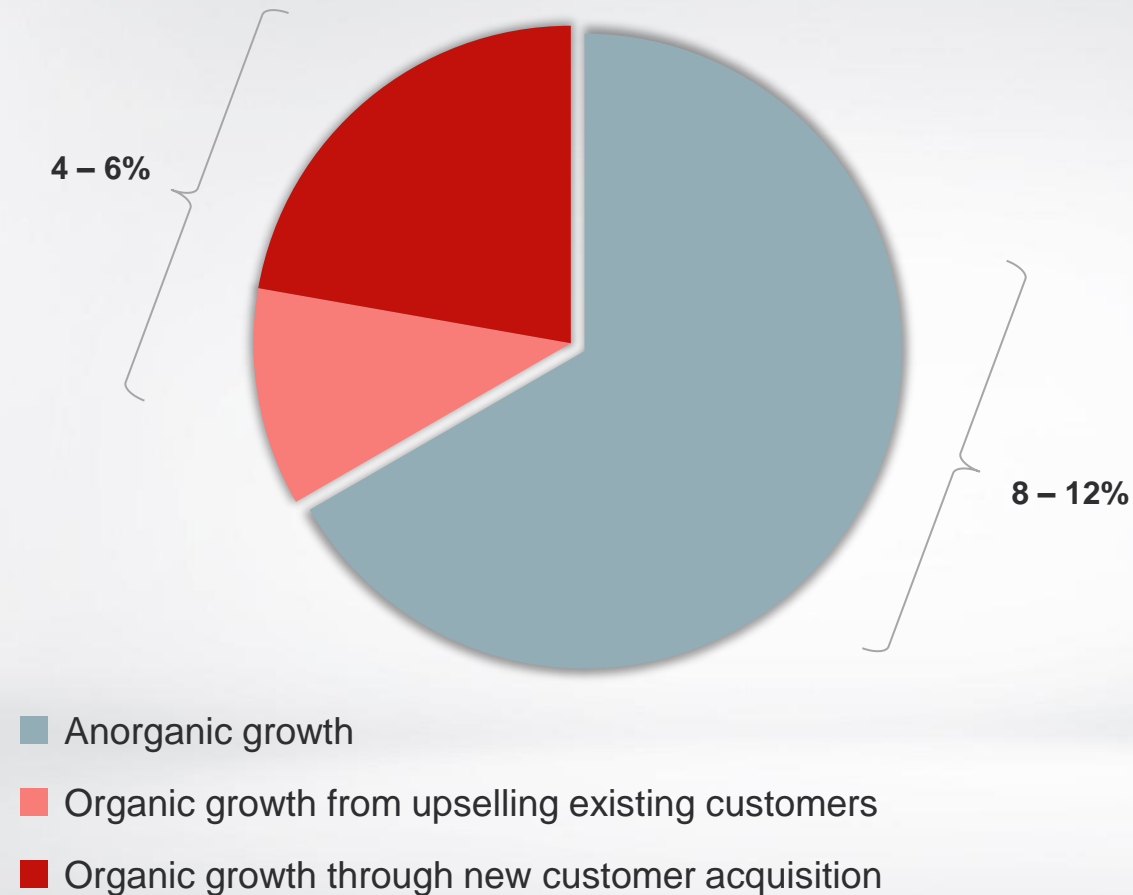
IT's that simple.





Dual Growth Strategy

Anorganic vs. Organic Growth – Ambition



- Growth through new customer acquisition
 - Market potential: around 5,000 potential CORBOX customers in the segment of 100 – 5,000m € revenue p.a. in Germany
- Growth from upselling existing customers
 - Ca. 10m € increase p.a.
- Growth from M&A activities
 - 2-3 new acquisitions per year on average

M&A-History



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Messerknecht
(120 employees), Oct. 2006

Hamann und Feil
(20 employees), Oct. 2007

EGT IS und ICP
(40 employees), Jan. 2007

Corporate Express
(20 employees), Nov. 2007

Best Computer Support
(30 employees), Jan. 2008

Hanseatische Datentechnik
(150 employees), Jan. 2008

bte bürotechnik eggert
(10 employees), July 2008

Arxes
(380 employees), Apr. 2010

Ptecs
(50 employees), Oct. 2010

BGS
(120 employees), Jan. 2011

DATAGROUP IT Solutions
(20 employees), Sept. 2011

DATAGROUP Consulting
(10 employees), Sept. 2011

PC-Feuerwehr
(10 employees), Jan. 2012

Consinto
(350 employees), Feb. 2012

Excelsis
(50 employees), Oct. 2014

Vega
(120 employees), Aug. 2015

HP Enterprise
(306 employees), Sept. 2016

HanseCom
(70 employees), May 2017

ikb Data
(72 employees), Aug. 2017

ALMATO
(40 employees), Jan. 2018

UBL
(70 employees), Apr. 2019

IT-Informatik
(300 employees), Aug. 2019

Mercoline
(60 employees), Aug. 2019

Portavis
(200 employees), Mar. 2020



Realized Purchase Price Multiples

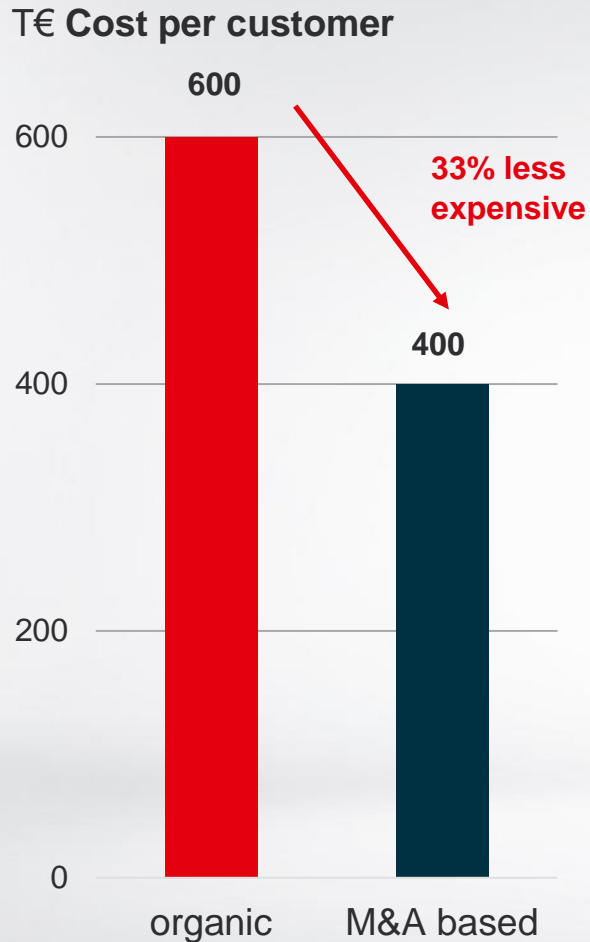
| Company (Years of acquisition: 2006 – 2020) | Price of acquisition (net) | Multiples at date of acquisition | |
|---|----------------------------------|-------------------------------------|------|
| | In k€ | EBITDA | EBIT |
| Company 1 | 1,460 | 1.8 | 2.1 |
| Company 2 | 869 | 2.9 | 3.0 |
| Company 3 | 280 | 1.4 | 1.9 |
| Company 4 | 282 | 3.5 | 4.7 |
| Company 5 | 0 | 2.0 | 2.0 |
| Company 6 | 289 | 1.5 | 1.5 |
| Company 7 | 13,199 | 4.7 | 4.9 |
| Company 8 | 0 | 3.0 | 3.0 |
| Company 9 | 477 | 2.7 | 2.4 |
| Company 10 | 436 | 1.2 | 2.0 |
| Company 11 | 1,031 | 1.1 | 1.1 |
| Company 12 | 5,710 | 8.3 | 8.4 |
| Company 13 | 898 | 5.2 | 5.5 |
| Company 14 | 247 | | |

| Company (Years of acquisition: 2006 – 2020) | Price of acquisition (net) | Multiples at date of acquisition | |
|---|----------------------------------|-------------------------------------|------------|
| | In k€ | EBITDA | EBIT |
| Company 15 | 19,649 | 4.1 | 4.9 |
| Company 16 | 5,758 | 4.6 | 5.4 |
| Company 17 | -6,147 | | |
| Company 18 | -54 | -0.1 | -0.1 |
| Company 19 | 9,906 | 2.2 | 5.5 |
| Company 20 | 6,829 | 6.6 | 7.3 |
| Company 21 | 16,617 | 5.0 | 6.3 |
| Company 22 | 1,500 | 3.8 | 5.2 |
| Company 23 | 1,575 | 3.0 | 6.0 |
| Company 24 | -19,049 | | |
| Multiples average | | 3.3 | 4.0 |

Prices are rising
Maximum paid until now: 8.4 times EBIT
Further acquisitions in pipeline



Cost of Growth Organic vs. M&A Based



Organic growth

(per customer ca. 600 T€)

- Slow
- Uncertain
- Expensive

M&A based growth

(per customer ca. 400 T€)

- Faster
- More secure
- Less expensive

Our Latest Acquisition

Diebold Nixdorf Portavis (Closing on March 2, 2020, consolidation in 03/20)



DATAGROUP



- DATAGROUP has acquired 68 % of the shares in Diebold Nixdorf Portavis; 32 % will remain with Hamburg Sparkasse and Sparkasse Bremen.
- Portavis is an experienced service provider for IT services in the financial services sector.
- Support of Hamburger Sparkasse AG, Sparkasse Bremen and Hamburg Commercial Bank on the basis of long-term service agreements.
- With Portavis, we expand our existing sector know-how and our customer relationships in the financial sector and can establish ourselves in the market even stronger as bank-independent operational service provider for bank IT operations
- Portavis has c. 200 employees and is expected to generate revenue of some € 66m in the current fiscal year (some € 35m will be consolidated in DATAGROUP's fiscal year)
- At present, Portavis has an EBIT margin of ca. 4 %, medium-term target >10 %



Our Acquisitions FY 18/19

On August 1, 2019



- Acquisition of assets and employees as well as individual subsidiaries of IT-Informatik
- Specialist for SAP consulting and maintenance, cloud infrastructure and software development with years of experience (1987)
- 200 employees, around 120 of them SAP experts that further strengthen our SAP competence
- Addition of a broad portfolio of SME customers
- Improvement of our foot prints in Ulm, Berlin and Barcelona
- Low purchase price
- New corporate name with immediate effect: DATAGROUP Ulm GmbH

On April 1, 2019



serving IT better!

- Experienced multi-cloud and managed service provider from the Rhine-Main region
- 70 employees develop, implement and operate customized data center and cloud solutions
- UBL fits perfectly to DATAGROUP in terms of philosophy and portfolio
- Thanks to UBL we expand our competencies by modern infrastructure and platform services, know-how in public clouds and in container technology
- The still young container technology makes it possible to port applications between different systems and to operate them separately if required – an important advantage
- In 2018, UBL generated revenue of ca. 20m € and a double-digit EBITDA margin



DATAGROUP



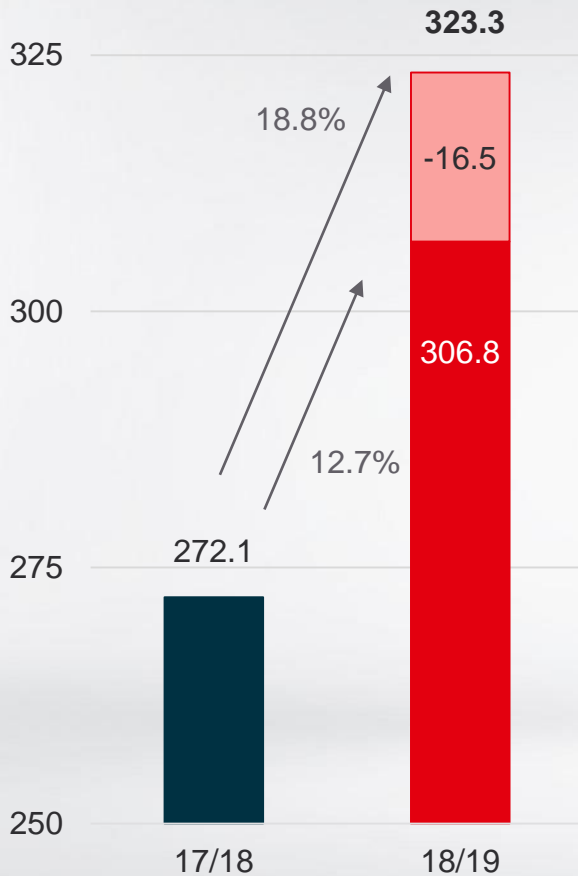
IT's that empowering.

Fiscal Year 18/19 Numbers

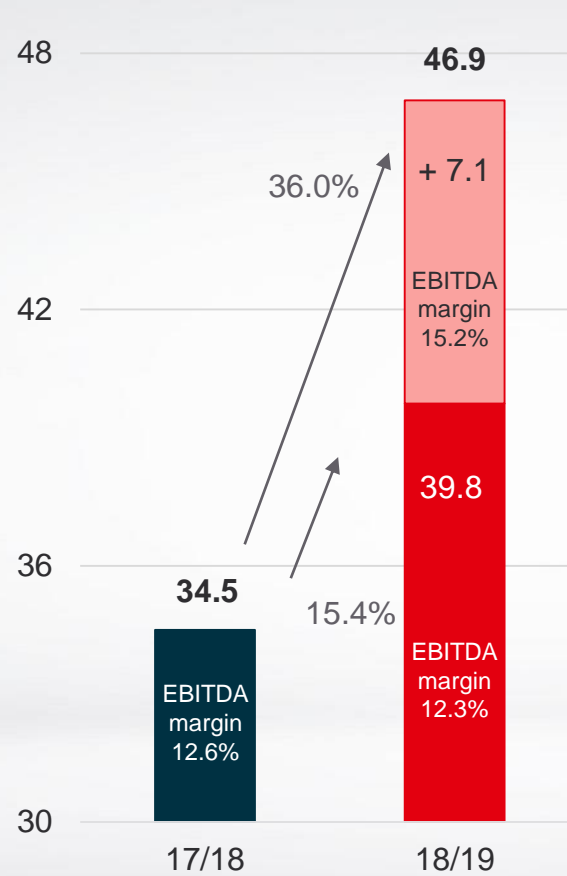


Sound Numbers Prove Strategy

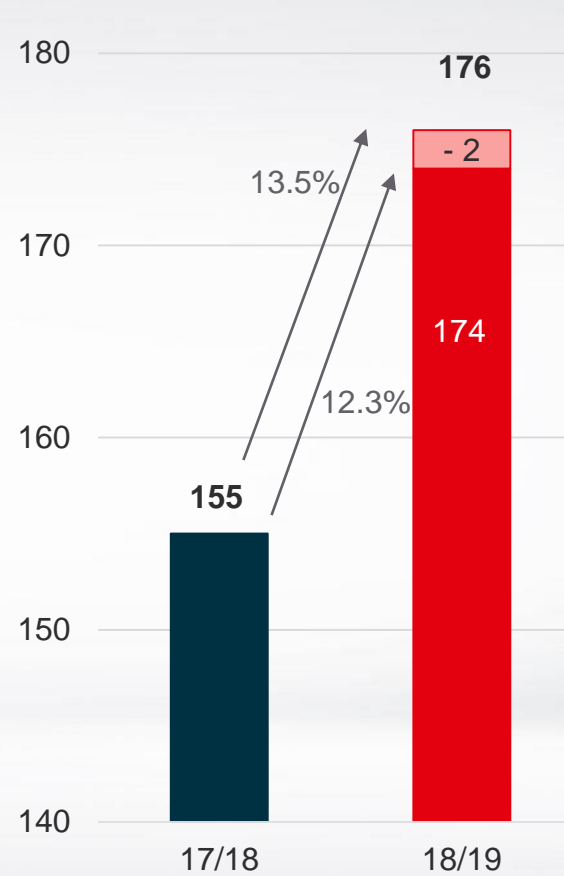
m € Revenues



m € EBITDA



Cent EPS



Effects from transition to IFRS 15/16



Selected Key Balance Sheet Figures FY 18/19

| Figures in € thousand | 30.09.18 | 30.09.19 after transition to IFRS 15/16 | | 30.09.19 before transition to IFRS 15/16 | |
|--|----------|---|----------|--|--------|
| Goodwill | 46,556 | 64,027 | 37.5% | 64,027 | 37.5% |
| Long-term financial liabilities | 86,707 | 157,009 | 81.1% | 136,562 | 57.5% |
| <i>thereof liabilities to financial institutions</i> | 29,764 | 90,358 ^{a)} | 203.6% | 90,358 | 203.6% |
| <i>thereof liabilities from finance leases</i> | 1,915 | 23,533 ^{b)} | 1.128.9% | 3,086 | 61.1% |
| <i>thereof pension provisions</i> | 40,610 | 37,702 | -7.2% | 37,702 | -7.2% |
| Short-term liabilities | 61,488 | 89,022 | 44.8% | 75,648 | 23.0% |
| <i>thereof liabilities to financial institutions</i> | 9,943 | 8,729 | -12.2% | 8,729 | -12.2% |
| <i>thereof liabilities from finance lease</i> | 2,090 | 8,754 ^{b)} | 318.9% | 2,224 | 6.4% |
| Cash and cash equivalents | 38,700 | 47,465 | 22.6% | 47,465 | 22.6% |
| Accounts receivable | 31,236 | 45,591 | 46.0% | 47,144 | 50.9% |
| Accounts payable | 5,419 | 9,126 | 68.4% | 9,126 | 68.4% |
| Net financial debt (short and long term) | 12,130 | 65,745 ^{c)} | 442.0% | 38,767 | 219.6% |
| Equity ratio ¹⁾ (in %) | 31.9 | 23.4 | -26.7% | 26.2 | -17.9% |
| Return on equity ²⁾ (in %) | 20.3 | 20.5 | 1.2% | 20.7 | 2.2% |
| Balance sheet total | 215,450 | 320,077 ^{d)} | 48.6% | 286,360 | 32.9% |

- 1) Modified equity ratio incl. quasi-equity funds
2) ROE = surplus (extrapolated for the entire year) / average equity ratio

- a) Liabilities to banks: Increase due to promissory note loan in the amount of € 69m
b) Increase due to changes in accounting of long-term leases as finance lease
c) Distortive effects: Increase due to IFRS 16: + 27.0m; acquisition UBL: +19.9m; acquisition IT-Informatik/Mercoline 3.1m; NRW Bank pre-financing: +28.8m
d) Higher balance sheet total due to IFRS 15+16 and new promissory note loan (69m)

Fiscal year 01.10. – 30.09.



Selected Profit and Loss Statement Figures FY 18/19

| Figures in € thousand | 17/18 | 18/19 after transition to IFRS 15/16 | | 18/19 before transition to IFRS 15/16 | |
|--|---------|--|-------|---|--------|
| Revenues | 272,100 | 306,765 | 12.7% | 323,261 | 18.8% |
| Other own work capitalised | 685 | 777 | 13.4% | 777 | 13.4% |
| Total revenues | 272,785 | 307,542 | 12.7% | 324,038 | 18.8% |
| <i>Material expenses / expenses for purchased services</i> | 80,401 | 99,206 | 23.4% | 107,593 | 33.8% |
| Gross profit | 192,384 | 208,336 | 8.3% | 216,445 | 12.5% |
| <i>Personnel expenses</i> | 134,734 | 145,179 | 7.8% | 153,241 | 13.7% |
| EBITDA | 34,463 | 46,881 | 36.0% | 39,755 | 15.4% |
| EBIT | 20,423 | 23,626 | 15.7% | 23,506 | 15.1% |
| <i>Financial result</i> | -1,945 | -1,936 | -0.5% | -1,599 | -17.8% |
| EBT | 18,478 | 21,690 | 17.4% | 21,907 | 18.6% |
| Net income | 12,873 | 14,514 | 12.7% | 14,663 | 13.9% |
| EPS (in €) | 1.55 | 1.74 | 12.3% | 1.76 | 13.5% |

Fiscal year 01.10. – 30.09.



Cash Flow from Investing Activities FY 18/19

| Figures in € thousand | 17/18 | 18/19 | |
|--|----------------|----------------|---------------|
| Proceeds from the sale of items of property, plant and equipment | 27 | 141 | 429.1% |
| Payments for investments in property, plant and equipment | -11,285 | -15,610 | 38.3% |
| Proceeds from disposals of intangible assets | 357 | 17 | -95.2% |
| Payments for investments in intangible assets | -3,523 | -3,062 | -13.1% |
| Cash outflow for investments in financial assets | 128 | 344 | 168.1% |
| Cash inflow from repayment of financial assets | -142 | -1,040 | 631.1% |
| Payments for investments in fully consolidated companies | -4,819 | -21,716 | 350.6% |
| Received interest | 153 | 359 | 135.3% |
| Net cash used for investing activities | -19,104 | -40,567 | 112.4% |

- Investing cashflow mainly driven by acquisitions

Fiscal year 01.10. – 30.09.



Cash Flow from Operating Activities FY 18/19

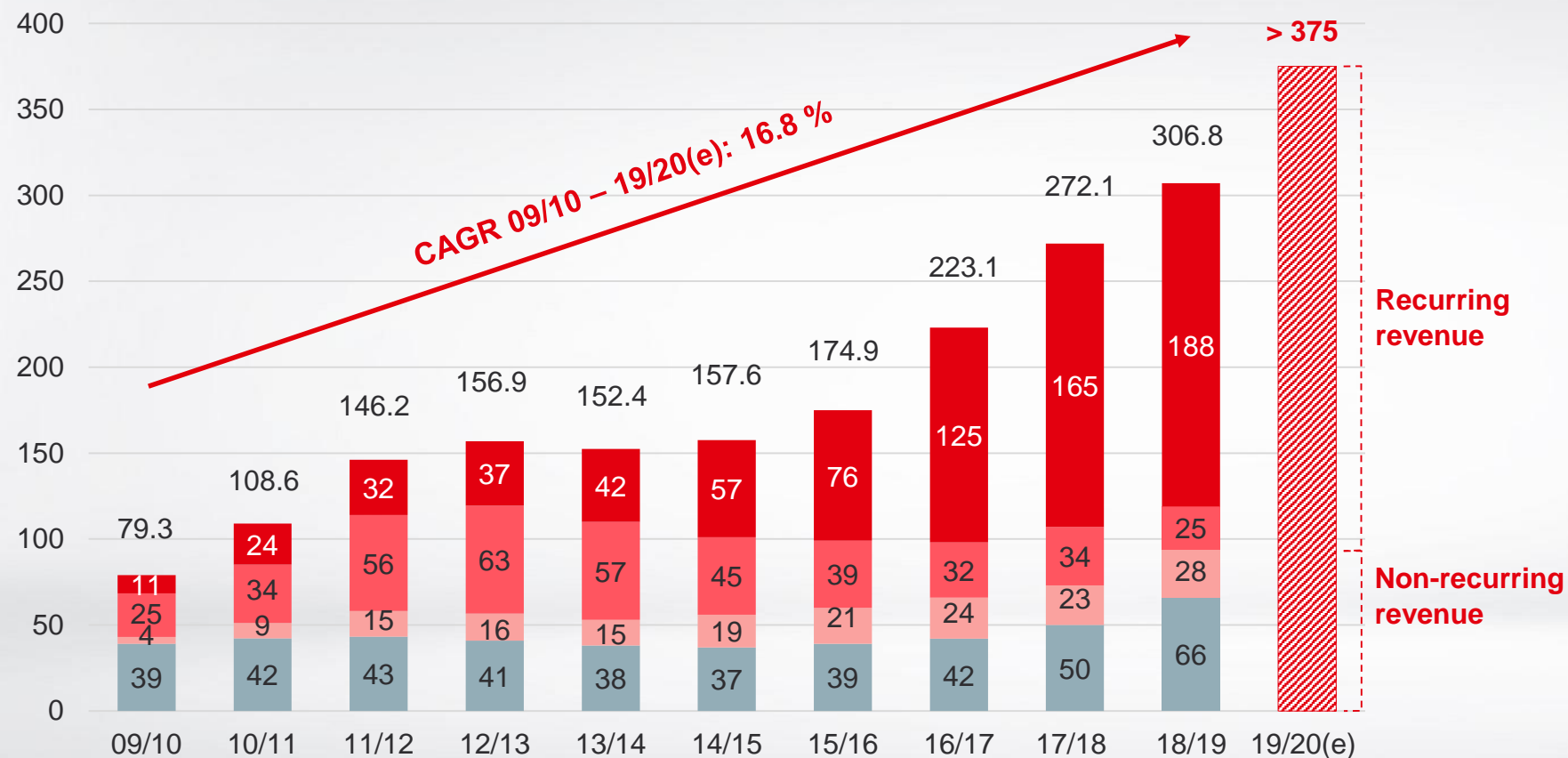
| Figures in € thousand | 17/18 | 18/19 | |
|---|----------------------|---------------------|---------------|
| Net income for the period | 12,873,310.65 | 14,513,915.52 | 12.7% |
| Interest received | -152,676.58 | -359,213.98 | 135.3% |
| Interest paid | 1,391,851.74 | 1,138,664.94 | -18.2% |
| Depreciation and amortisation of non-current assets | 14,040,999.46 | 23,337,058.58 | 66.2% |
| Changes in pension provisions | 1,148,346.14 | 795,976.98 | -30.7% |
| Gains (-) / losses (+) on disposals of non-current assets | 189,447.33 | 35,937.18 | -81.0% |
| Increase (-) / decrease (+) of receivables or liabilities to shareholders, related and associated companies | -898,661.95 | -294,414.10 | -67.2% |
| Increase (-) / decrease (+) of inventories, trade receivables and other assets * | -5,300,762.81 | 47,191,372.88 | 790.3% |
| Increase (+) / decrease (-) of trade payables and other liabilities | -4,292,643.16 | 12,587,716.75 | -393.2% |
| Other non-cash transactions | -9,189.51 | -41,795.80 | 354.8% |
| Cash flow from operating activities | 18,990,021.30 | 4,522,473.19 | -76.2% |

* 29.8m Hardware and transition expenses in connection with new customer projects (reflected in long-term financial assets and inventories). Without this effect, cash-flow from operating activities would have amounted to EUR 34,301,658.11

Fiscal year 01.10. – 30.09.

Strong Growth in Recurring Revenues from High Margin Services

m € Revenues 08/09 – 19/20(e)



83% gross margin 18/19 through recurring revenue

- Recurring Cloud Services
- Recurring Non-Cloud Services
- One time services
- Trade + Others

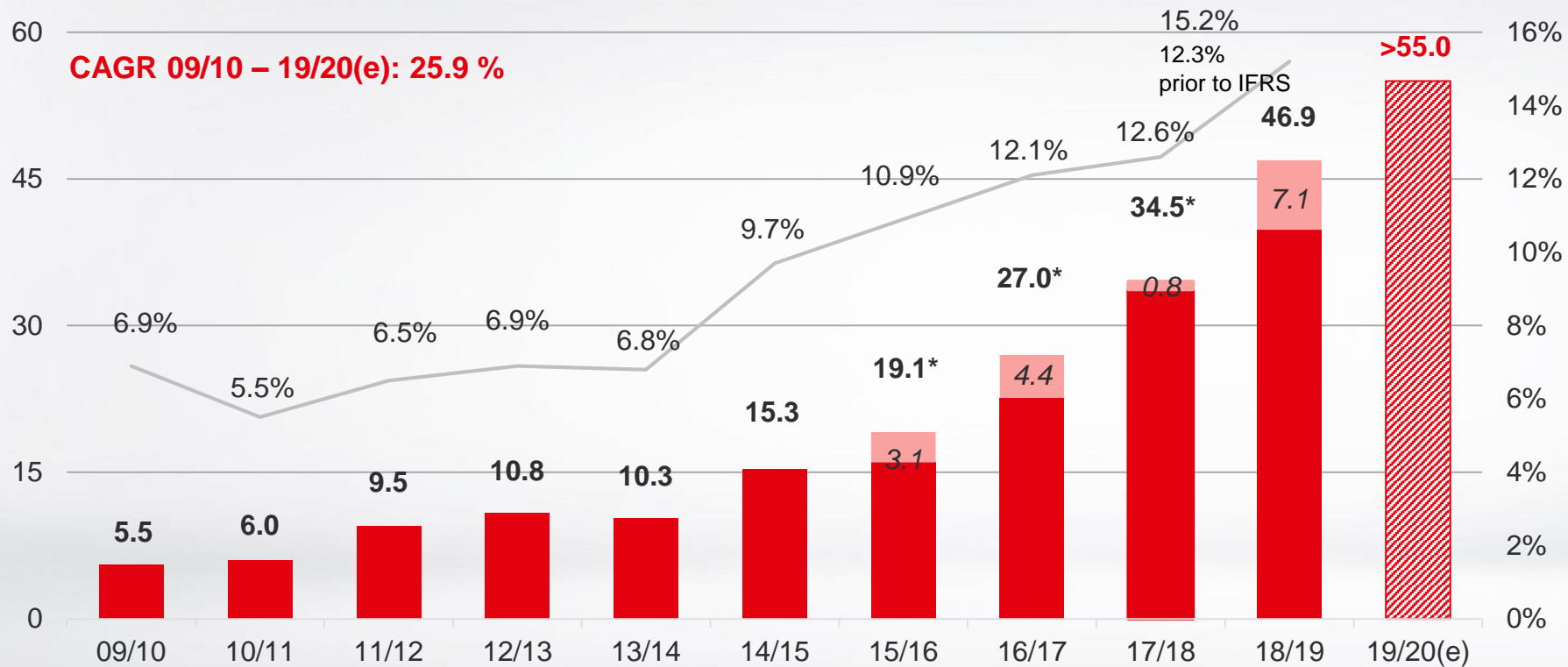
Fiscal Year 01.10 – 30.09



Development of EBITDA

EBITDA 09/10 – 19/20(e) (m €)

EBITDA Margin 09/10 – 18/19 (in %)



One-off effects

EBITDA margin

Fiscal Year 01.10 – 30.09

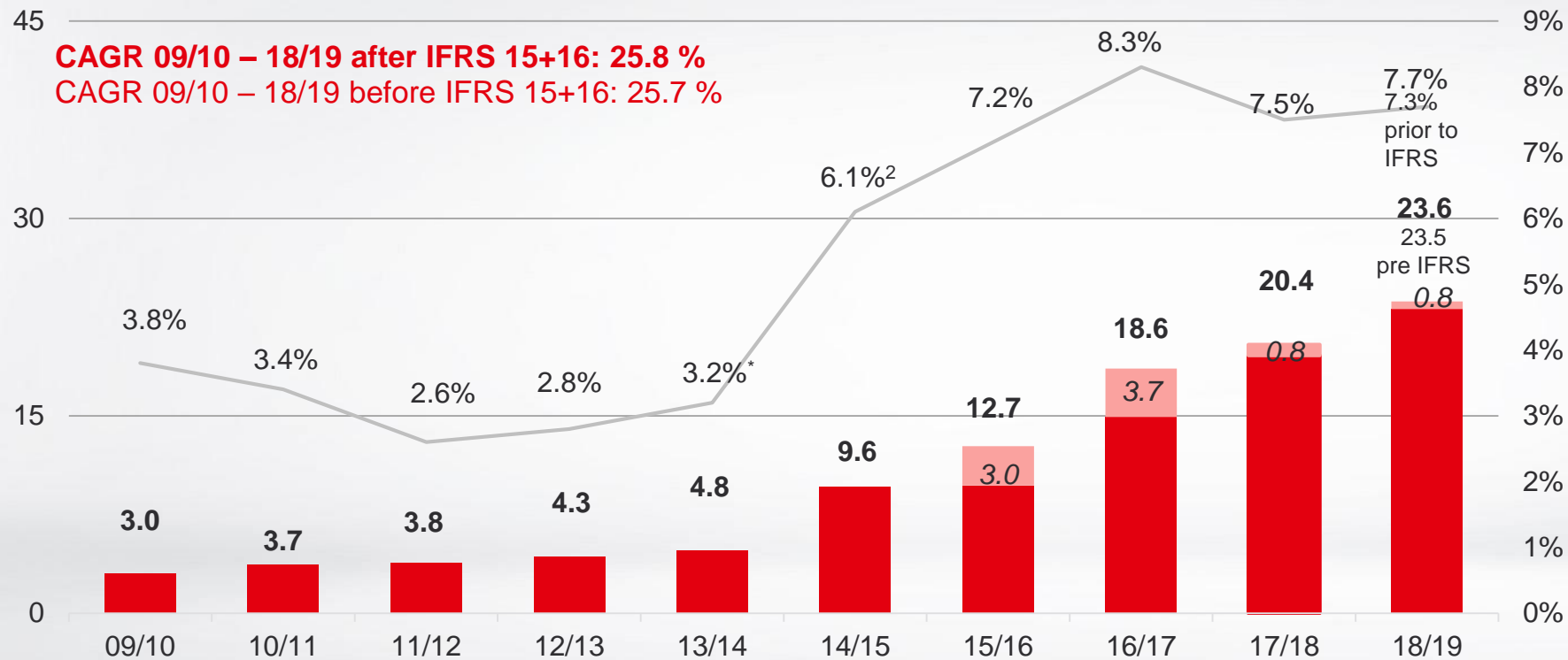
*Including one-off effects out of lucky buy “HanseCom” and HPE/DXC



Development of EBIT

EBIT 09/10 – 18/19 (m €)

EBIT Margin 09/10 – 18/19 (in %)



EBIT margin at a stable level

One-off effects

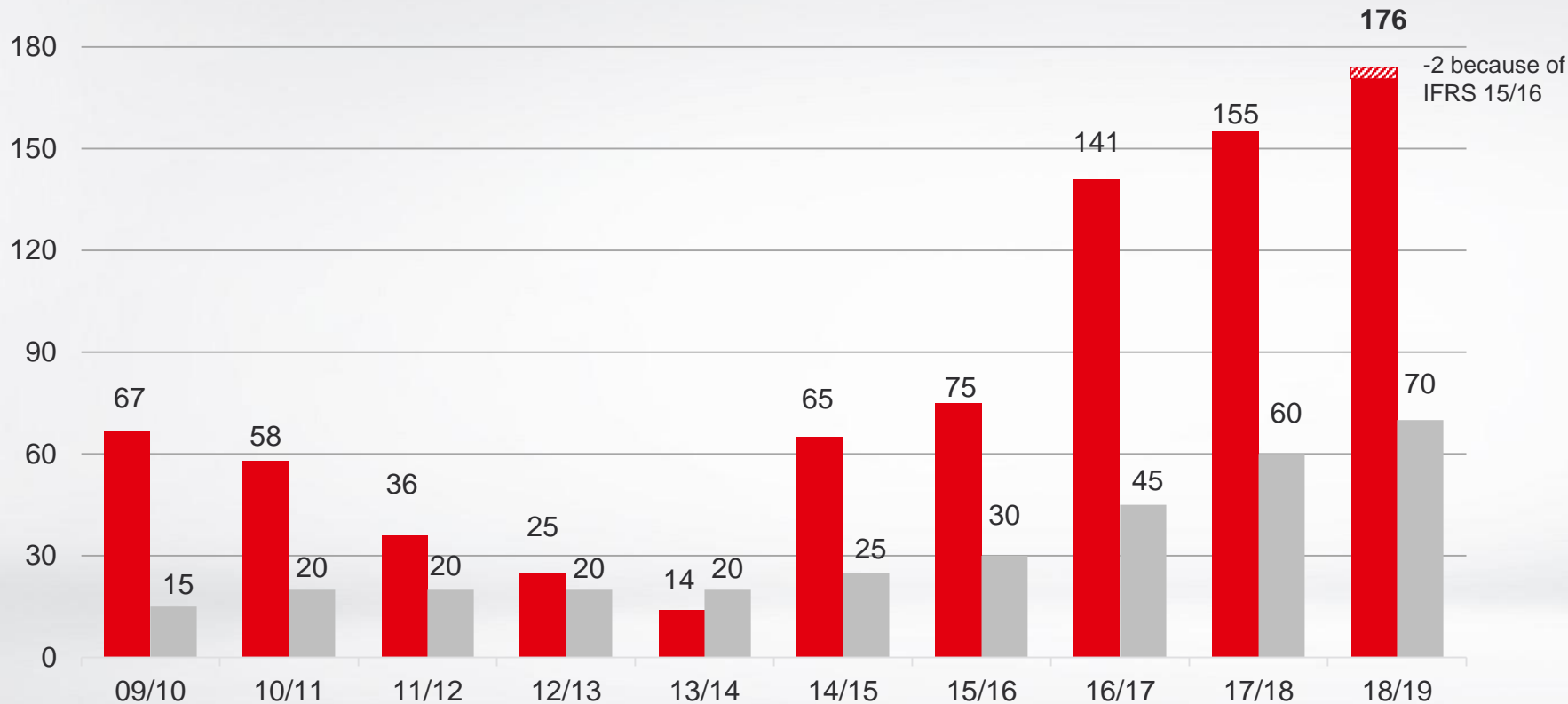
EBIT margin

* After restructuring expenses
Fiscal Year 01.10 – 30.09




Development of EPS and Dividend

EPS and dividend 09/10 – 18/19 (Cent)



Further increase of EPS
Dividend up to 70ct (from 60ct)
In line with our dividend policy: c. 30 – 40% of net profit

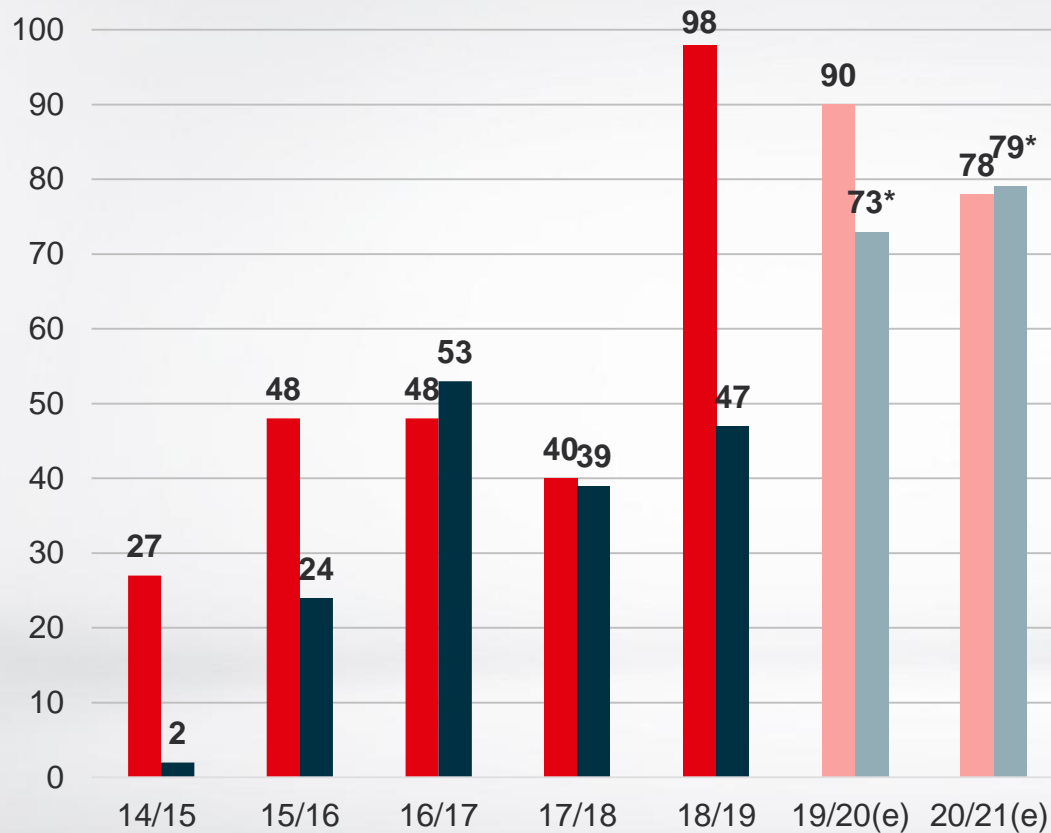
 Effects from transition to IFRS 15/16

Fiscal Year 01.10 – 30.09



Development in Bank Liabilities

m € **Development in bank liabilities** (as at 30/09)



Existing liabilities

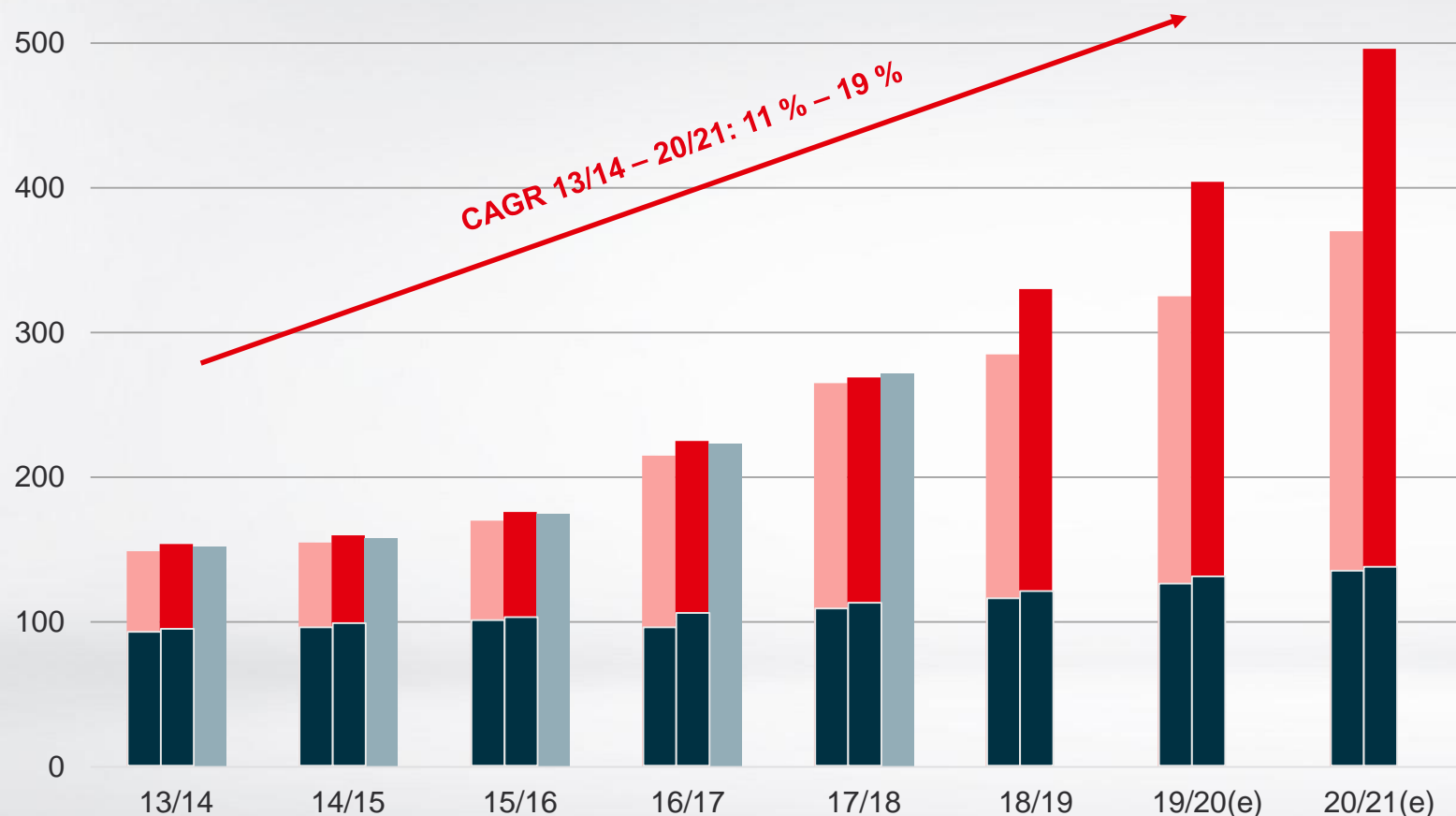
Cash

* Including cash input from Portavis

Scenarios incl. Acquisitions and Upselling

Conclusion: Strong Growth with 3 Pillars Possible

Revenues in m €



Ambition by 20/21:

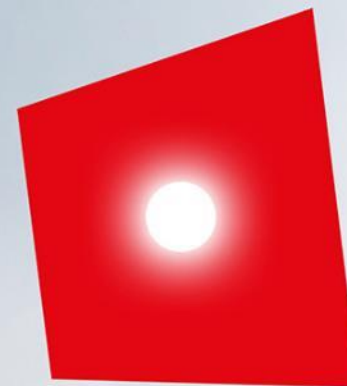
- > 13% EBITDA
- > 15% EBITDA after transition to IFRS 15/16
- > 9% EBIT

- min. CORBOX revenues
- max. CORBOX revenues
- realized revenues
- other revenues except CORBOX

Fiscal Year 01.10 – 30.09



DATAGROUP



IT's that inspiring.

Outlook



Merger of Mobile Solutions AG and Almato GmbH to Almato AG



DATAGROUP

- Merger of our units from the areas of Mobile Applications and Robotic Process Automation
- Innovation driver for AI-based technologies
- Some 120 employees
- Revenue of c. € 16m



Where We Go From Here

- New CORBOX services
- Efficiency increase thanks to automation
- Additional acquisitions
- Activities with a focus on skilled staff retention and acquisition



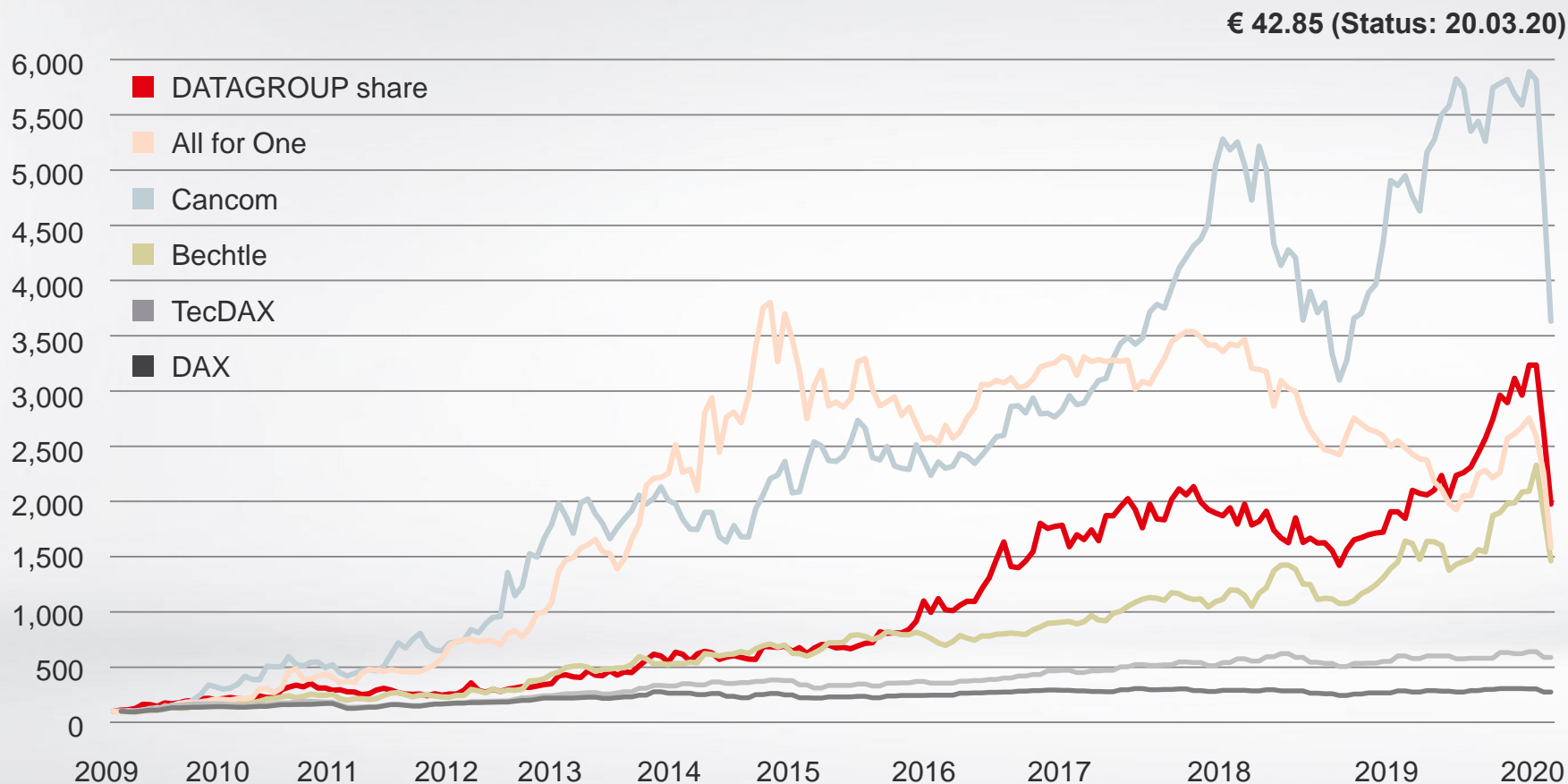
IT's worth it.
Share Information





DATAGROUP Share vs. Indices and Peer Group

In %



Ratings

Warburg Research

68.00€, Buy

Hauck & Aufhäuser

52.00€, Buy

Baader Bank

35.00€, Sell

Quirin

72.00€, Buy

Berenberg

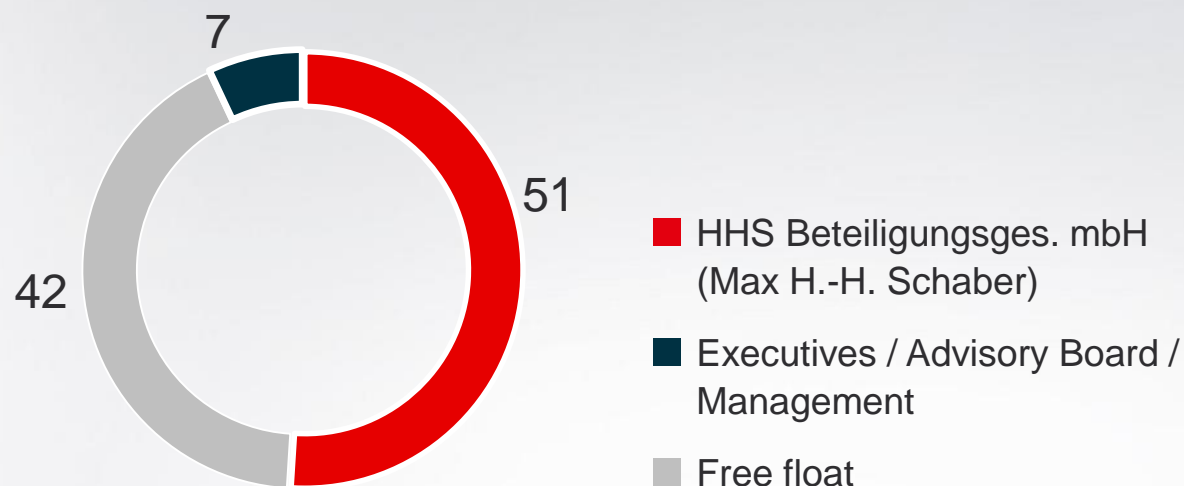
65.00€, Buy

Edison

Qualitative analysis



Shareholder Structure and Stock



| Investor | Percent % |
|-------------------------------------|-----------|
| Montagu Private Equity LLP | 2.95 |
| Joh. Berenberg, Gossler & Co. KG | 2.53 |
| DWS Investment GmbH | 2.22 |
| Capital Research Global Investors | 1.44 |
| Taaleri Wealth Management LTD | 1.25 |
| Lannebo Fonder | 1.01 |
| Acatis Investment GmbH | 0.96 |
| Mandatum Life Insurance Company LTD | 0.87 |

* Berenberg – Corporate Broking Report, January 2020

IT's that simple.

Key Investment Data

- Total number of shares: 8,349,000
- Capital stock: 8,349,000.00 €

Trade Data:

- Stock market segment: Open Market under inclusion in the segment Scale of the Frankfurt Stock Exchange
- Stock market abbr.: D6H
- WKN: A0JC8S
- ISIN: DE000A0JC8S7
- Stock market locations: Frankfurt, XETRA, Stuttgart, Munich, Düsseldorf, Berlin-Bremen
- Designated Sponsor: Hauck & Aufhäuser Privatbankiers AG, HSBC Trinkaus & Burkhardt AG

IPO

- Initial public offering: 14. September 2006
- Issue price: 3.20 €

Share

- Share value: 42.85 € (20.03.20)
- Market Cap: 357.8m € (20.03.20)

Upcoming Events



- **12.05.20** Deutsche Börse Investor Targeting, Dublin
- **14.05.20** Publication of Q2 and HY report
- **18.-20.05.20** Berenberg Tarrytown 2020 USA
- **18.-20.05.20** Equity Forum Frühjahrskonferenz, Frankfurt
- **03.-05.06.20** Hauck & Aufhaeuser Stock Picker Summit, Stockholm
- **18.06.20** Quirin Champions Konferenz, Frankfurt
- **25.-26.06.20** Warburg Highlights Conference 2020 Hamburg
- **01.09.20** Publication of Q3 figures
- **19.-20.10.20** CF&B Large & Midcap Event, Paris

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Appendixes



Management Board



Max H.-H. Schaber
Chief Executive Officer

Since Feb. 16, 2006 Mr. Schaber has been a member and Chairman of the Executive Board (CEO) of DATAGROUP SE and is responsible for the departments Finance, Legal Affairs, Human Resources and Company Development.

In 1983 he founded DATAPEC, Company for Data Processing, which later became DATAGROUP GmbH. Max H. H. Schaber studied mechanical engineering at the University of Stuttgart as well as at the Universities of Applied Sciences in Augsburg and Reutlingen. In 1981 he completed his studies as graduate engineer (FH) in Mechanical Engineering and after that he was employed initially as system engineer, and later as assistant to the Executive Board of the firm Friedrich und Co. Company for Software and System Development.



Dirk Peters
Chief Operation Officer

Since the integration of the company HDT in DATAGROUP in the year 2008, Dirk Peters is Managing Director of DATAGROUP Hamburg GmbH (formerly HDT) and active in the management of DATAGROUP SE as COO.

Upon completion of his studies of computer science (FH), he took over managerial positions at Ashton-Tate and at ALSO ABC, until he went into business for himself in the year 1992 with his firm HDT Hanseatic Data Systems Technology. Out of a classical system house he then developed a high-performance group of companies in the field of IT service management. Following his training as an information electronics engineer at Lufthansa, Dirk Peters began his career in 1981 as system technician at one of the first authorized IBM contractual partners, the firm Computer-partner in Hamburg. In 1983 he changed over to the sales department and learned the trade at HOSS.



Andreas Baresel
Chief Production Officer

Member of the Management Board (CPO) of DATAGROUP SE since October 2018. He is responsible for the Production department. In this role, he oversees the cross-divisional management and coordination of the individual service factories within the group.

Following his studies in business administration, Andreas Baresel worked in several management positions with a focus on business and portfolio development in IT consulting and managed IT services.

Andreas Baresel joined the company in 2006 in connection with the acquisition of DATAGROUP Business Solutions GmbH (previously Consinto GmbH) and has been Managing Director of DATAGROUP Business Solutions GmbH since 2016.



Peter Schneck
Chief Officer M&A, IR and Legal

Peter Schneck joined the Executive Board of DATAGROUP on 01.10.2019. His responsibilities include Investor Relations, Legal and Mergers & Acquisitions.

After studying law with a focus on International Business Law and an MBA, Peter Schneck worked as Managing Director at Scheidt & Bachmann, a leading global provider of IT solutions for car park management. Subsequently, he was managing director of the parking garage operator APCOA.

Prior to joining DATAGROUP, Peter Schneck was CEO of the Trapeze Group, a transportation company owned by the Canadian company Constellation. In addition to the operational management of Trapeze, Peter Schneck has managed an international portfolio of companies and was responsible for the mergers & acquisitions activities.

Supervisory Board



Heinz Hilgert
Chairman of the Supervisory Board

CEO and founder of TransVise GmbH, Senior Management Consulting in the financial services industry.

Before that Mr. Hilgert was CEO of the WestLB in Düsseldorf und Deputy CEO of the DZ Bank in Frankfurt. His areas of responsibility included investment banking, private banking and asset management. He held corporate mandates as chairman of the supervisory board of Union Asset Management Holding AG, Frankfurt; DZ Privatbank Switzerland AG, Zurich; DZ Bank International S.A, Luxembourg; and Teambank AG, Nuremberg. Before his positions at the DZ Bank, Mr. Hilgert held executive positions at Sal. Oppenheim KGaA, Cologne and Frankfurt as well as at the Chase Manhattan Bank N.A., London und Frankfurt. Mr. Hilgert studied business administration at the University of Duisburg.



Hubert Deutsch
Deputy Chairman of the Supervisory Board

CEO of BLANK Holding GmbH, an international industrial company specialized in investment casting.

He previously worked as CFO for various companies of the Liebherr Group, amongst others as managing director of the construction machinery division and most recently in the household appliance industry. Hubert Deutsch graduated in business administration (Diplom-Betriebswirt) with a focus on bank and financial management. Following graduation, he also worked as a lecturer at the SRH Mobile University in Riedlingen and the Baden-Württemberg Cooperative State University. Additionally, he holds advisory positions at various start-ups and is Chairman of the University Council of the SRH Mobile University in Riedlingen. He is involved in voluntary work as initiator and Chairman of the Foundation Board of the ProKeeper Akademie and is a member of the Supervisory Board of the Ravensburg football club.



Dr. Carola Wittig
Member of the Supervisory Board

Presiding Judge at the District Court in Stuttgart.

Alongside her activities at the District Court in Stuttgart, Dr. Wittig works as a lecturer at various research institutes for specialist lawyers, engineers and appraisers. Prior to joining civil service, Dr. Wittig worked as a lawyer at Arthur Andersen Wirtschaftsprüfer Steuerberater GmbH in Stuttgart and Dresden. She was responsible for company law and tax matters in the context of restructurings, acquisitions and MBOs. During her legal activity, Dr. Wittig also gained experience in IT contract law.

Dr. Carola Wittig studied law at the Eberhard Karls Universität in Tübingen.



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